

SAI

AI Security Guard for Every Site

Sentry AI

SAI is reshaping the $37B Guard and Patrol Services Industry



Sentry AI

SAI saves Tesla millions by preventing theft

TESLA

$1M+ ARR customer

Copper theft at construction sites.
Cameras, guards didn't work.

SAI deployed at ~100 sites

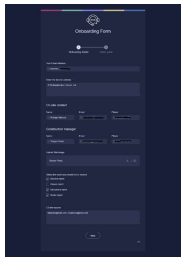
Stopped ~$5.2M/year in losses



SAI

How it Works

SAI protects sites better and cheaper!



Security Plan

On Board



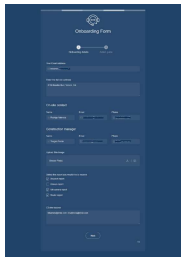
SAI

Inputs: →
Workflow: →

Sentry AI

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SAI



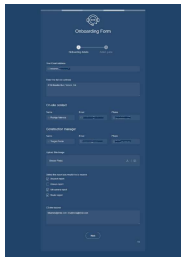
HW/SW

Connect

Inputs: →
Workflow: →

Sentry AI

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Security Plan

On Board



Act Autonomously





Assess

Virtual Patrol

SAI

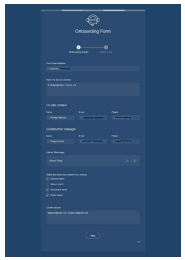
Incident

Inputs: →
Workflow: →

Sentry AI

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On Board



SAI

Act Autonomously



Escalate





Assess

Virtual Patrol



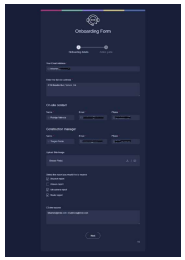
Incident

Inputs: →
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SAI

Act Autonomously



Escalate







Assess

Virtual Patrol

Incident

Inform Users



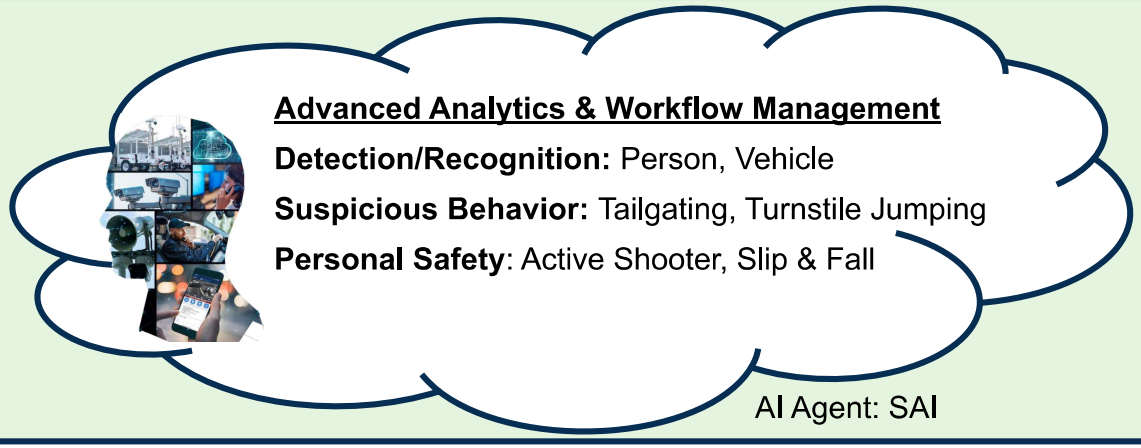
Inputs: →
Workflow: →

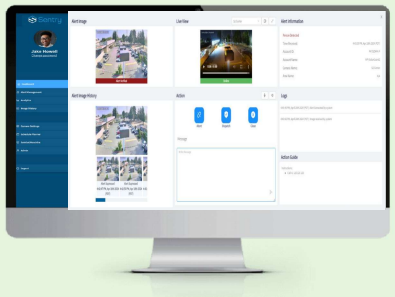
Sentry AI

SAI manages the boring/repetitive parts of a guard's workflow

PRODUCT

Sentry AI has a comprehensive Agentic AI, Cloud-Native and Asset-Agnostic Solution





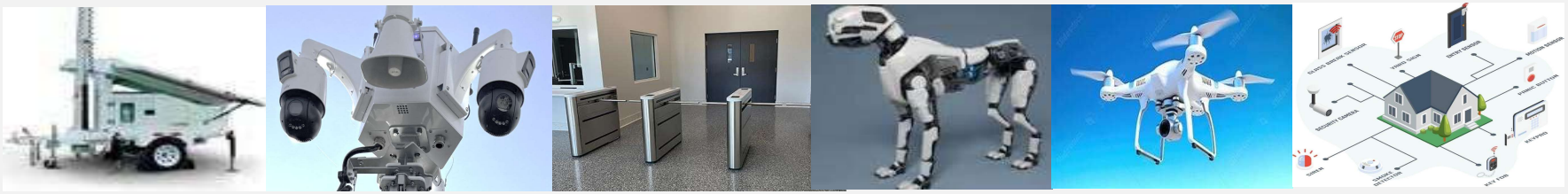
Command Centre



User App

Integrates with:

Existing Security Infrastructure/Emerging Technologies



Sentry AI

BENEFITS

SAI is Better and Cheaper than a Human Guard!

- **Reliable:** Always alert
- **Personalizable:** Fully customizable
- **Valuable:** 80% cost savings
- **Scalable:** Easily deployable SaaS



SAI

Sentry AI

COMPETITION

Better than the new entrants and the old guard!

	Sentry AI	Verkada, ...	Ambient AI, ...	Allied,...
Solution	**Agentic Cloud SaaS**	**Lock-in Hardware**	**Hardware Appliance**	**Human Guard**
Differentiators				
Advanced AI (self-learning)	■	■	■	
Multi-step workflow for SOC*	■	■	■	
Existing Infra/no proprietary HW	■			■
Guard Tours	■			■
Guard Management	■			■
Cost	■			

*Security Operations Center

IP/BUSINESS MOAT

World's First Agentic AI Security Guard!

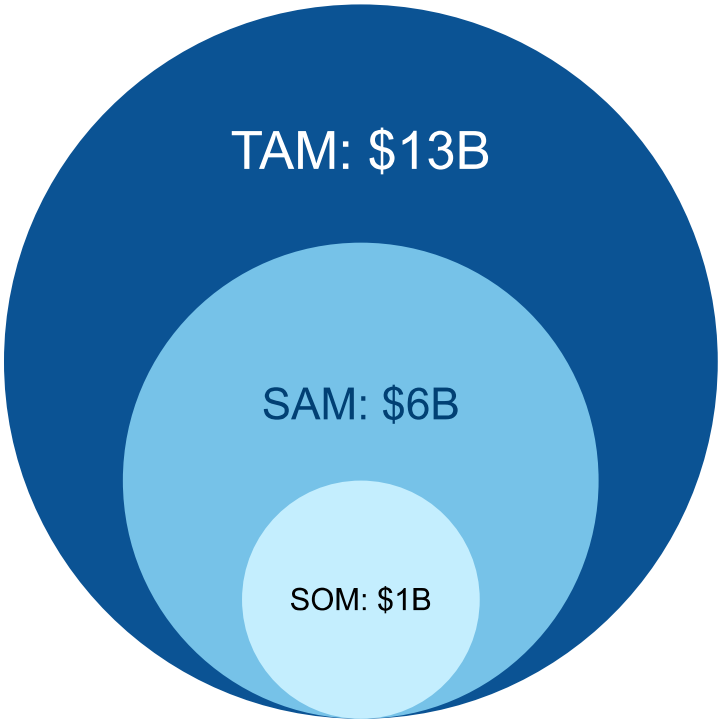
- 4 Patents (2 granted)!
- Proprietary Data and AI Algorithms
- Contextual Awareness
- Flexible, open API-based deployment architecture



SAI

MARKET SIZE

SAI disrupting $37B Guard and Patrol Services that employs 1.1M guards in the US



- Construction/Real Estate $ 4B
- Logistics/Utilities $ 4B
- Large Chains (> 500 sites) $ 2B
- Multifamily (> 200 units) $ 3B

GO TO MARKET

Direct: Large accounts; VARs: Public Sector, SMBs

- **Direct:**

Customers

TESLA

Anthem

Tampa Housing Authority

BHP ELECTRICAL INTEGRATIONS

Current Prospects

JRC SECURITY GROUP — Guard Companies

American Airlines — Repair Facilities

LA DWP Los Angeles Department of Water & Power — Energy/Utilities

NXP — Office Campuses

CBRE — Construction Sites

DOW — Industrials/Manufacturing

- **Value-Added Resellers (VARs)/System Integrators:**

carahsoft.

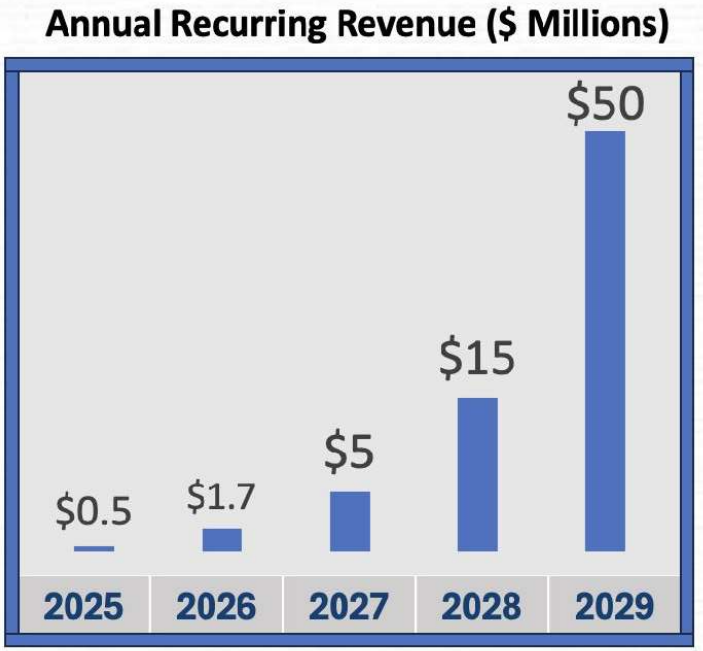
SAGE Integration

Strong Sales Pipeline: Need dedicated sales resources to close!

Proven Unit Economics. Scaling Next!

SAI pricing: ~$750/connected device/year

➢Annual Contract Value (ACV)	$0.1 – 1.5M
➢Sale cycle	3 – 6 months
➢Cost of Customer Acquisition (CAC)	$50 – 100K
➢Life-Time Value (LTV)	$1 – 5M



TEAM

Leadership Team
has deep AI, Technical, Business & Global Expertise



Uday Kiran Chaka - *CEO, Founder*
IIT Delhi B.Tech, Duke MBA

PwC Consultant, Startup Founder



Farhat Ali - *COO, Co-founder*
Princeton BSEE in CS, Harvard MBA

President & CEO, Fujitsu America



Keshava Murali - *Product Development*
Visvesvaraya BE, San Jose State Univ MS in CS

Sr. Manager, Nokia



Dr. Amit Sethi – *AI R&D*
IIT Delhi B.Tech, Univ Illinois UC PhD

Prof. IIT Bombay, Adj Prof. Univ Illinois Chicago

Sentry AI

AWARDS

#1 out of 2000+ startups across 150 countries

The AI List
Mayfield divot



MEET THE DRAPERS

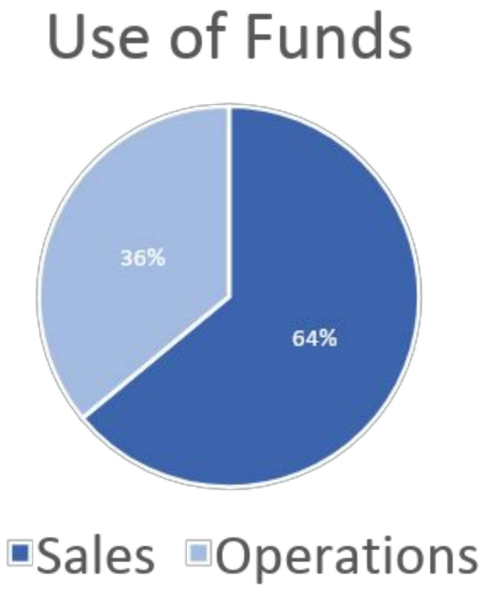
sg ALL-STAR PITCH BATTLE CHAMPION

TiE50

Entrepreneur ELEVATOR PITCH

ASK

$1.5M raise □ $5M ARR (‘27) □ $15M ARR (‘28)



- Q4 2026:
  - 2 sales account executives
  - 5 resellers
- Q2 2027:
  - Expansion of existing accounts by $500K
  - 2 large enterprise customers
  - 10 mid-tier customers

Startup: Sentry AI

https://iitstartups.org/us-demoday-cohort-15/

AI Security Guard for every site

SCAN

https://zfrmz.com/p19jyuetieRIM6wRPsfF



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