

iit STARTUPS

Akai Space

a full-stack domain data platform for AI training

About Us

- At **Akai Space**, we deliver high-quality, production-ready annotated datasets for AI model training, generated through scalable and structured domain-specific communities.

VISION

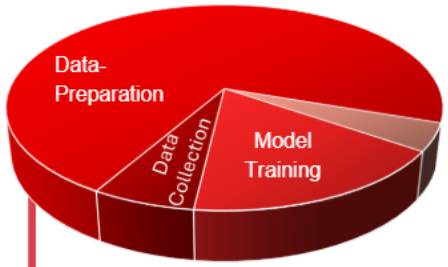
Become world leader in crowd-sourced AI data solutions through gamified mass participation and global talent communities.

MISSION

Make AI highly reliable and widely accessible by addressing the domain data and talent gap.

Problem with AI Model Development

ML Pipeline timeline



Data-preparation takes **80%** of this timeline

The whole process of data is

- Manual
- Slow
- Cost Inefficient

Example:

TESLA

Reduced the price of cars just so they could gather more data

Spends 80 million dollars annually on salaries for data labelers

Scaling is impossible without mass participation

For domain specific models data becomes a bottleneck owing to low resources and regional biases which can cause hallucinations.

Our Solution

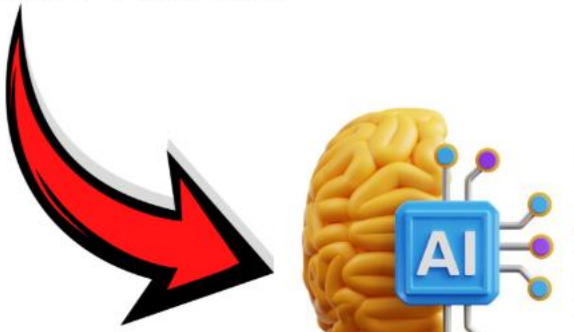


Customer Platform

Specialized Data Collection and Labeling



Real Time Analytics



Gemini
Claude
OpenAI





Validation via specialized communities

AI Engine

An API-driven platform delivering reliable, high-quality labeled data for AI via a gamified community

Why Now

Mature AI Labs

OpenAI BharatGen

ANTHROP\C DeepMind

AI startups and enterprises

invideo Dubverse

sanas

Industries
(automotive, healthcare, retail, media, and robotics)

Jio BostonDynamics tcs TESLA

HOT USECASES



Robotics

Medical AI



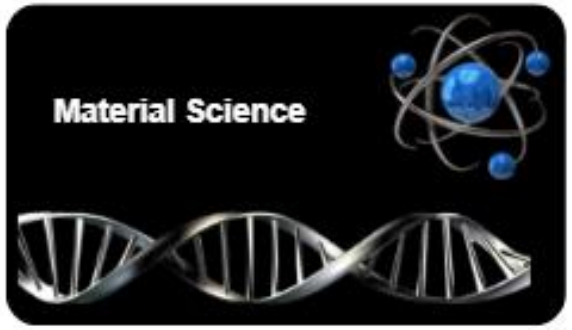
Speech AI



Satellite & Geosensing



Material Science





AVs

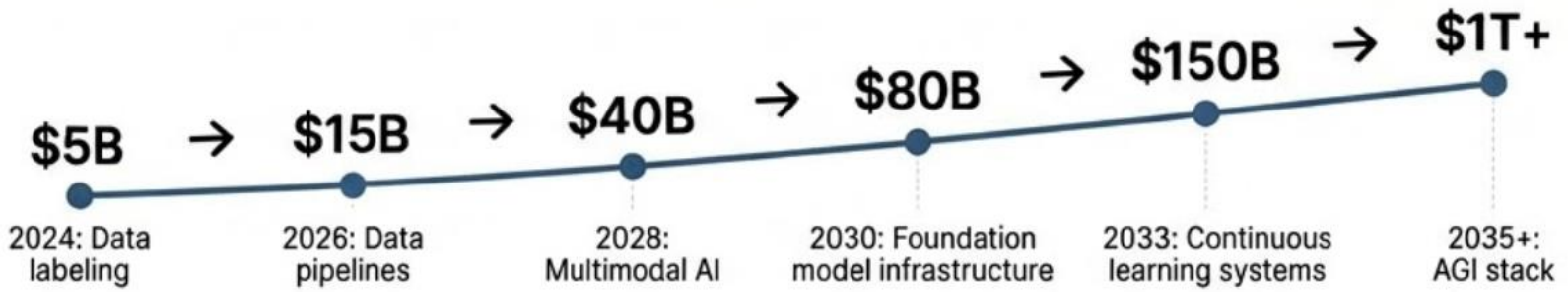
Gen AI

Market Size

AI Data Infrastructure — **$100B – $200B TAM**
- Training data: speech, healthcare, robotics / AV
- Human-in-loop annotation, evaluation, feedback loops

Vertical AI Models — **$500B – $1T TAM**
- Speech models (multilingual, conversational AI)
- Medical AI (diagnostics, copilots, drug discovery)
- Robotics / world models (autonomy, simulation)

AGI Applications & Automation — **$1T+ TAM**
- Enterprise AI replacing workflows
- Autonomous agents & systems
- AI copilots across industries



Assumptions: ~10% of total AI / AGI training spend allocated to data layer; Estimates triangulated across Mordor Intelligence, MarketsandMarkets, McKinsey, Goldman Sachs, and industry reports; Ranges reflect conservative vs frontier AI adoption scenarios

Competitive Landscape

Capability	Akai Space	Scale AI	Surge AI	Appen	Labelbox	iMerit
Full-stack ops	✓	✓	✗	✗	✗	✗
Data supply	✓	✓	✓	✓	✗	✓
Expert labeling / RLHF	✓	✓	✓	✓	✓	✓
Frontier datasets (speech / robotics / medical)	✓	✓	✗	✗	✗	✓
Custom pipelines (per client)	✓	✓	✗	✗	✓	✗
Viral acquisition loops	✓	✗	✗	✗	✗	✗
Gamified workflows	✓	✗	✗	✗	✗	✗
Owned communities (repeat contributors)	✓	✗	✓	✓	✗	✓
Collection infra (studios / field data)	✓	✓	✗	✓	✗	✓

Our Edge: Integrate supply, tooling and operations to complete AI data stack

GTM and Product

Q1 2026
LABELER PLATFORM LAUNCH

- Launch our quest app **AkaiEarn** and onboard necesarry users
- Get first few indian AI clients

Q3 2026
SCALE INDIA ENTER US

- Strong reach in Indian AI ecosystem (Speech + Medical AI)
- One founder moves to US for larger contracts

Q3 2027
SCALE US

- US = Hub of AI Labs (Medical, Robotics, AVs, World Models, AGI)

Q1 2028
AKAI AI ECOSYSTEM

- Create a suite of Digital Twins from domain specific data collected and annotated
- **AkaiOS** genesis

Q3 2028
GLOBAL EXPANSION ENTER EU & CHINA

- Create Multilingual and Multimodal Dataset marketplace
- Deploy teams in high impact geographies like EU and China

Active Sales Pipeline

Bottom-Up

- IITB Alumni Access
- AI/ML Managers & Eng Leaders
- Early POCs → Internal Buy-In

Top-Down

- Founder-Led CXO Access
- CTO / CEO Conversations
- Faster Enterprise Procurement

GTM Strategy

Strategic Outbound

- Target AI labs, robotics, speech, medical
- Founder-led outreach to ML teams
- Warm intros via network

Inbound

- Case studies on AI data
- Content on RLHF, speech, medical, world models
- SEO/GEO: AI data pipelines

Community

- Gamified contributor app
- University + language groups
- Domain experts

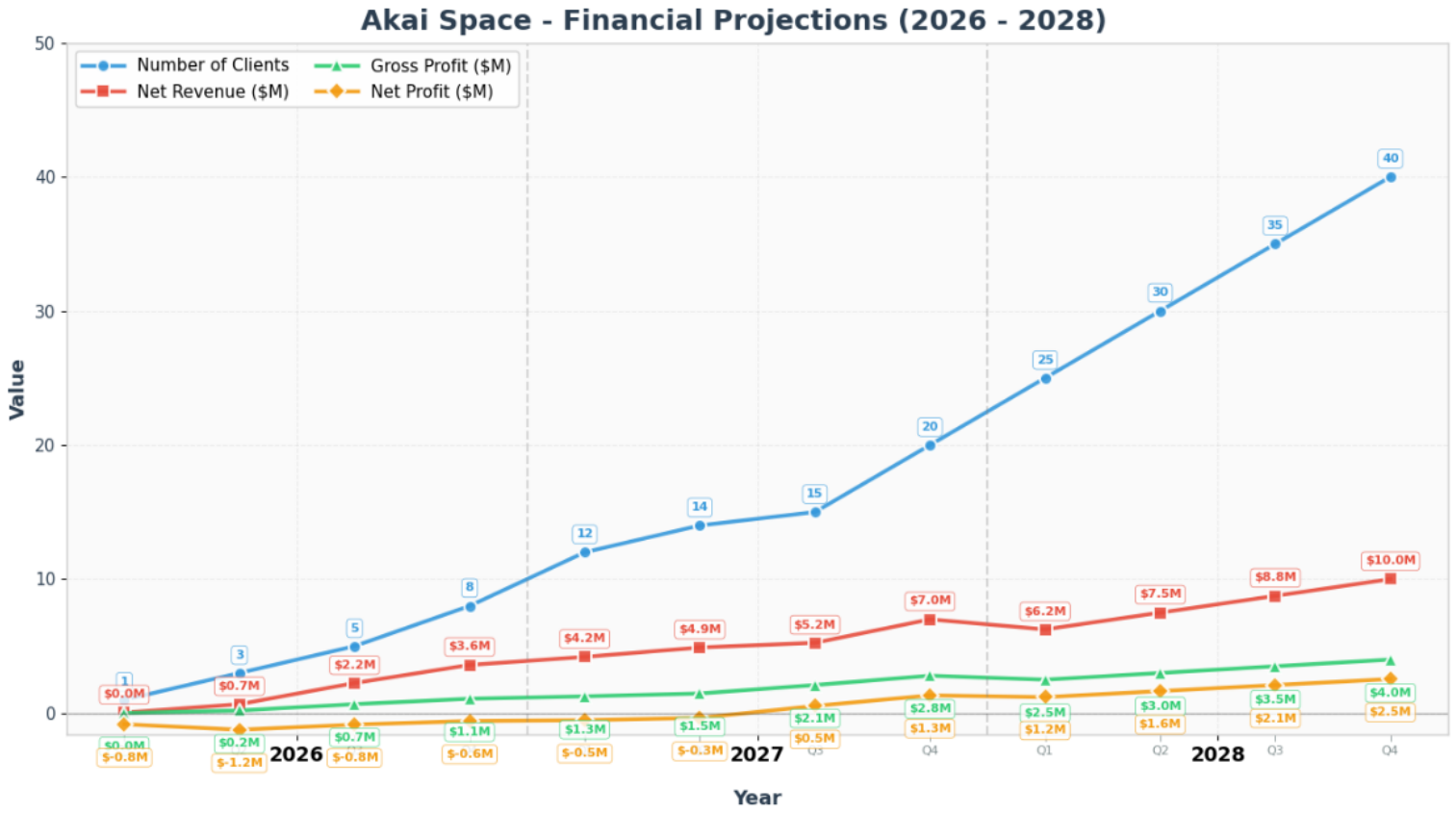
Events

- AI / ML conferences
- Robotics + developer meetups
- Small workshops

Partnerships

- AI infra + robotics labs
- Speech / data platforms
- Collection partners

Business Model and Financials



Break-Even

2027 Q3

Primary Revenue Model: Scalable Data Solutions

- Sales of High-Quality Labeled Datasets
- Integrated Data Pipeline Subscriptions (Enterprise API Access)

Margin

- Initial Margin: 50%
- Outlook: Margin will increase with operational leverage and at-scale delivery.

Revenue Outlook

$200K–$300K	$2M–$5M+
Next 6–7 Months	Next 4–5 Quarters
(Active Pipeline)	(Scaled India Revenue)

Founding Team

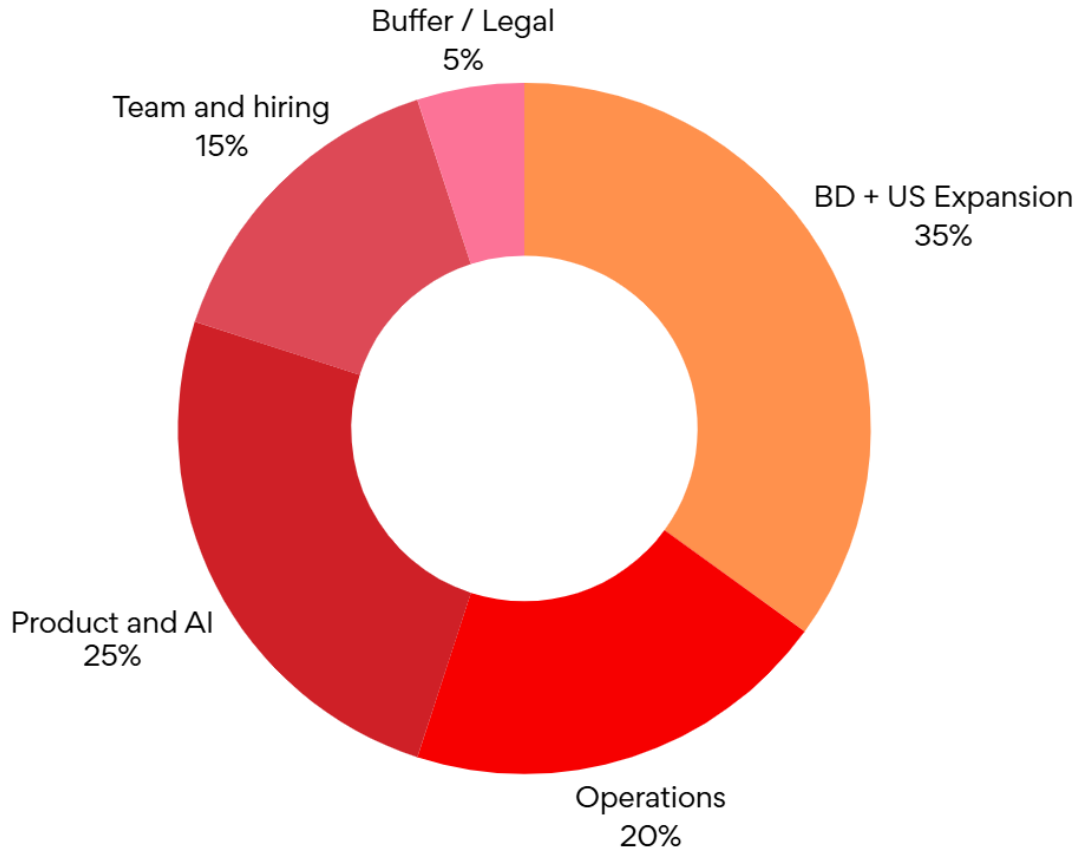


TEAM BACKGROUND

eclipse
napptix
TON
Celerity
Technic
zapak
Movement (LABS)
THE TANN MANN GAADI
Reliance
Industries Limited
Educhain
SUNTORY
Renpay
StrategicERP
Power of Technology Developed by IITians
PitchMatter

Funding Ask

3 Million USD for 10%



Thank You!



Join our X community
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AKAISPACE

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