Trenta

Reimagining Audits with AI

Raj Tiwari
Co-founder and CEO

Deepak Balakrishna
Co-founder and CPO

iit STARTUPS *Demo Day*

The Audit & Advisory industry is HUGE!

$200B
a year industry

Non-discretionary
spend

Manual workflows
dominate

Lets meet Alice

Partner, CPA Firm, IT Audit & Advisory



Alice is scared!

- **Price Wars**: Low cost competitors driving down prices.
- **AI Gap**: Sees the future, lacks the skills
- **Obsolescence**: Big 4 + Tech savvy rivals making her irrelevant



Alice needs a savior!

Alice’s challenges

- Audits are complex
- Tools take too long to implement

“Implementing Fieldguide *in my practice will take 18 months - and it looks **just** like a glorified spreadsheet!”*

- Rosie P, Audit Manager, Hogan Taylor

Seasoned team with extensive industry experience



Raj Tiwari

Co-Founder / CEO

Ex-Health Tech CTO
Built Applied AI Health Fidelity, Verantos, Nuance



Deepak Balakrishna

Co-Founder / CPO

2x Founder w/ successful exit
Product leadership roles at Druva, Riverbed, Sun



Paolo Marquez

Head of Audit

Ex-Deloitte, RSM, Grant Thornton
Enterprise experience at Yahoo, Trustero

Supported by Prominent Advisors and Investors



Matt Phillips

Manager, Audit Partnerships, Vanta



Nelly Spieler

Partner
Frank Rimerman



Ron Croen

ex-CEO, Nuance
ex-Board, Logitech



Rajarshi Gupta

ex-Head of AI, Coinbase



Dileep George

AGI Research Lead, Google DeepMind

Audit is a language problem. AI speaks it fluently

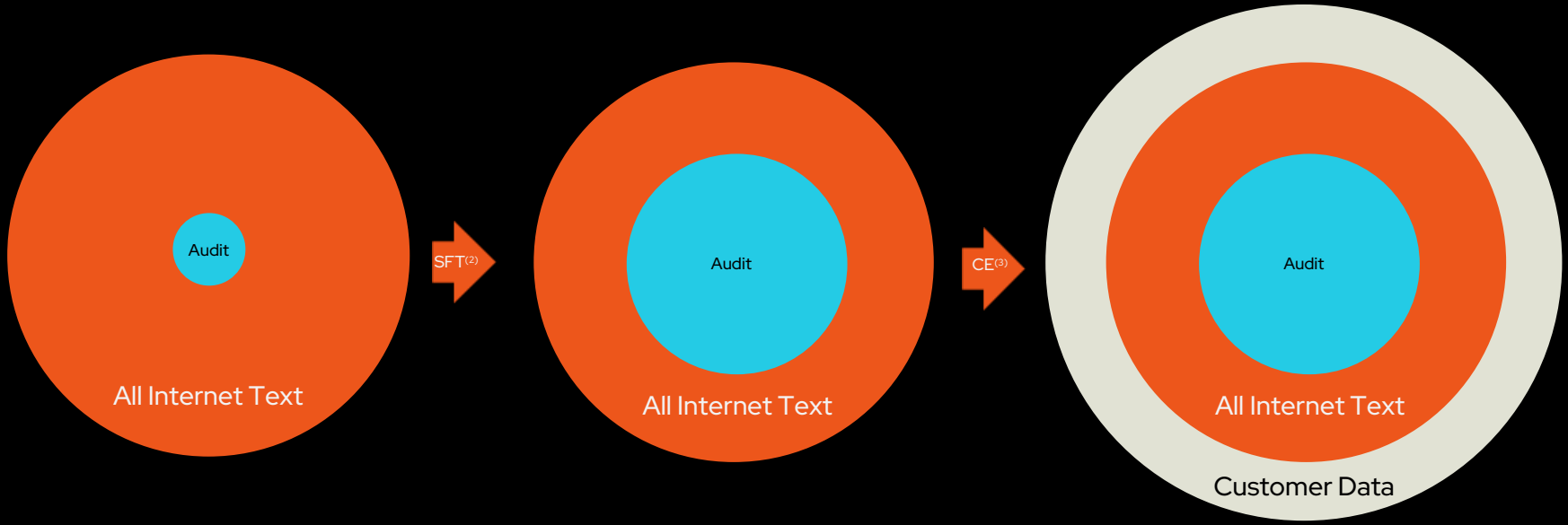
Auditing requires deep understanding

- Regulations
- Client context
- Documentation

AI gets insights

- Quickly
- Accurately
- Consistently

Trenta builds AI agents tuned for audit



Start with frontier models (1)

Base Models have limited understanding of Audit

Fine-tune for audit

Enhance with domain specific modeling, mapping audit workflows, adversarial validation

Optimize with customer context

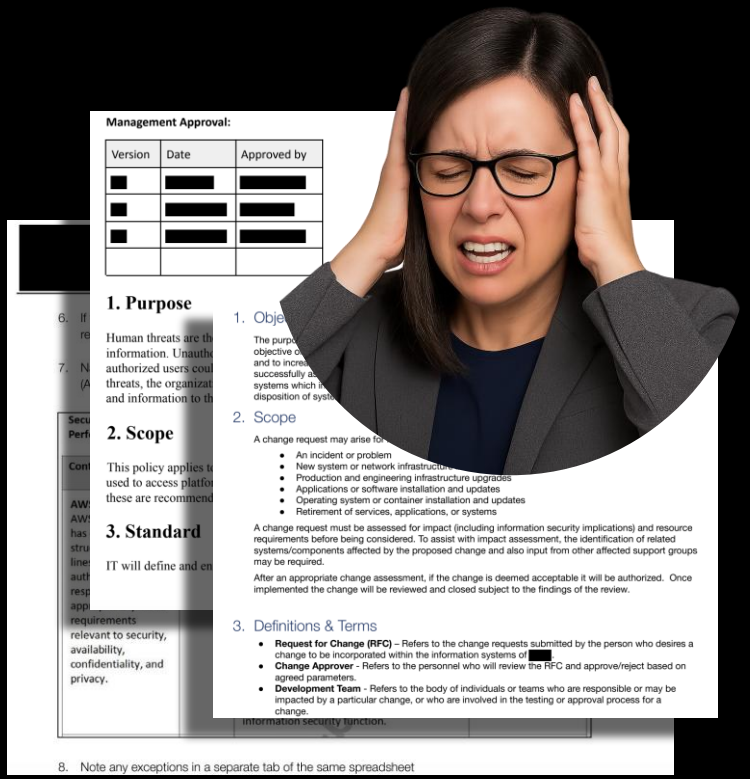
Further tuned with customer data
Getting better with time and usage

(1) Mix of Llama and Gemini based on use case

(2) Supervised Fine Tuning

(3) Context Engineering

Trenta reduces assessment times from months to minutes!





😡 2 months

🥳 2 hours

Audits sped up

300 hours → 30 hours

10x improvement!

saving $10k per audit



Business Model



Usage Pricing

Priced by audit engagement [1]

$3k *per audit* [2]

Aligns with how auditors price engagements today

[1] *Based on design partner conversations*

[2] *Varies based on frameworks used and complexity*

Active Pilots + Healthy Pipeline

Frank, Rimerman+Co.

(#42 CPA Firm - "Accounting Today 2021")

Pilot

RubinBrown

(#36 CPA Firm - "Inside Public Accounting")

Pilot

ACCORIAN

$$

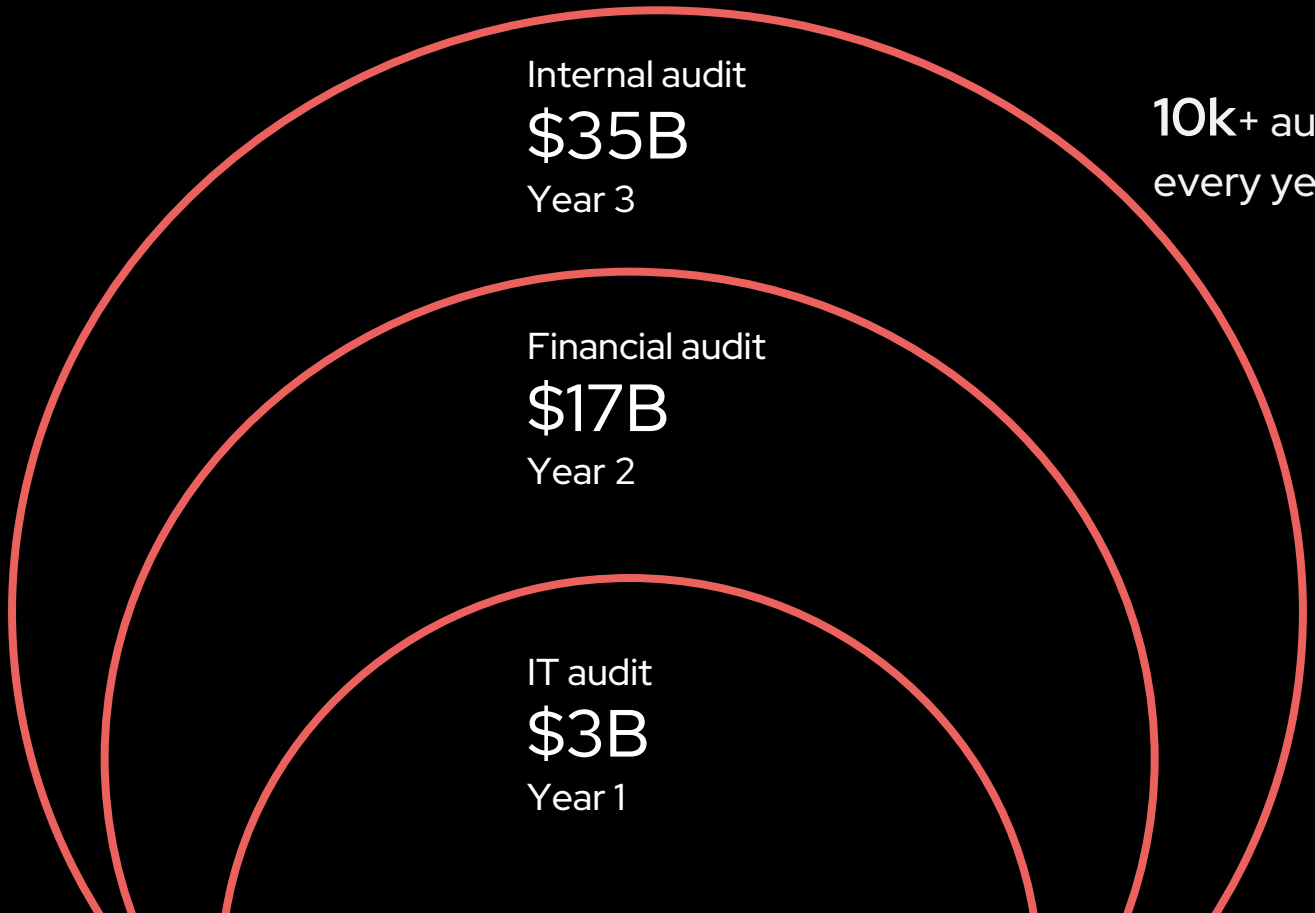
CROSSLAKE

Pilot

"Watching Trenta *fill my worksheet was like magic! 4 hours of work in 10 minutes!"*

Sandy, Lead Auditor, Frank, Rimerman+Co.

How big is the market?



10k+ audit firms perform **4m** audits every year

Go-to-market

Start with mid-tier firms

Frank, Rimerman+C — Pilot

ACCORIAN — $$

RubinBrown — Pilot

Move to large firms

pwc

KPMG

Deloitte.

Move to internal audit

charles SCHWAB

netskope

VISA

Our competition **forces** customers to implement

- New process
- New tools

Trenta's AI agents **adapt** to

- Existing process
- Current tools

Just like a teammate!

Trenta delivers what auditors need most: **Fast onramp**, **flexibility**, and **profits**.

	Trenta	Fieldguide	Zania	Suralink	Caseware
Fast onramp	✅ 2 weeks	⚠️ 18 mos	❓ Unknown	⚠️ Months	⚠️ Months
Flexible AI Workforce	✅		✅		
Improved Margins	✅	⚠️ Workflow Optimization	✅		

The Ask

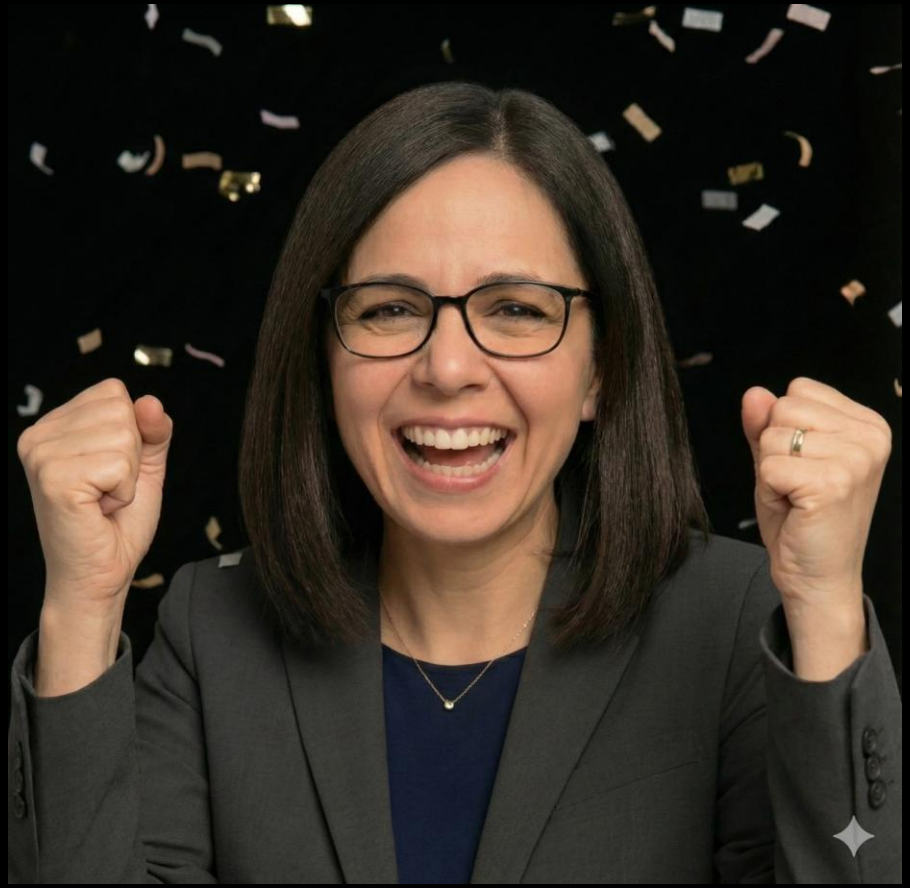
💵 $500k SAFE

Use of funds

Accelerate GTM
Build audit agents

Goals

10+ customers
Repeat use



Thank You



Trenta

https://www.trenta.ai/