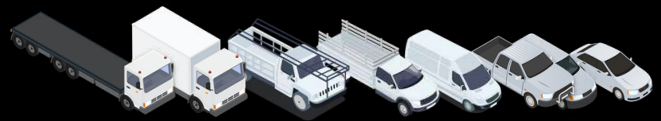
PARTRUNNER

B2B TRUCKING MARKETPLACE

FOR THE BIG & BULKY SECTOR >1 TON





PARTRUNNER

GO TO PLATFORM

$1.2M MRR





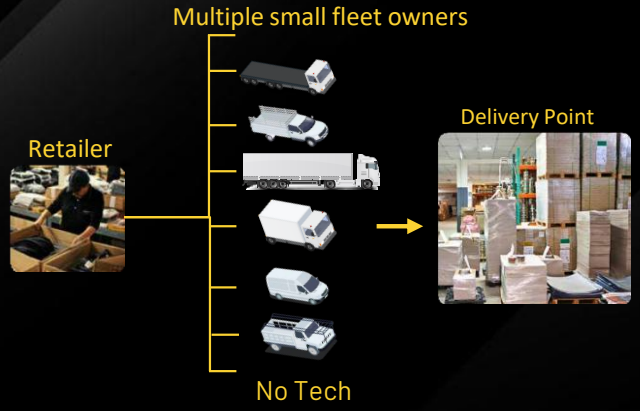
PARTRUNNER

PROBLEM

Retailer Problem

80% of shipments move via small 3rd party fleets and are **B&B:**

- No Tech/visibility
- Limited vehicle flexibility
- No support 24/7
- Limited shipping requirements



What is the Big&Bulky (B&B)?







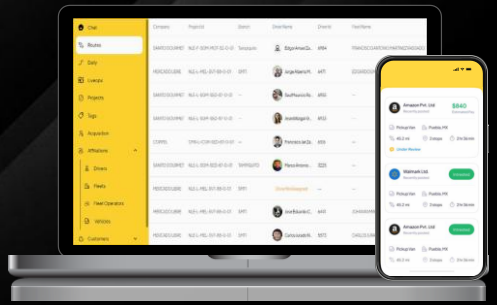
Big/Heavy Products
Large Vehicles (>1 ton)
Vehicle Equipment

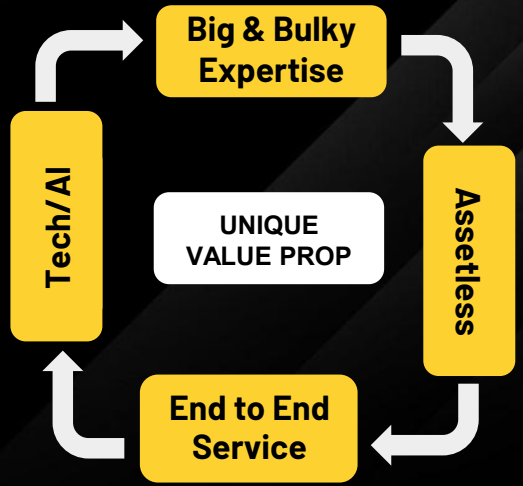
PARTRUNNER

SOLUTION

Tech-Logistics marketplace connecting: Network of 3rd party fleets <> Enterprise Companies

First, Middle and Last Mile







1-18 Ton Trucks

PARTRUNNER

WHY NOW ?

Ripe For **Disruption**

- → **E-commerce GROWTH**
- → **Fragmented**
  (80% dependent on small fleets)
- → **Old School**
- → **Nearshoring**

Mexico as beachhead for broader **LATAM**



PARTRUNNER

COMPETITION

90% of Competitors focus on Parcel-Distribution

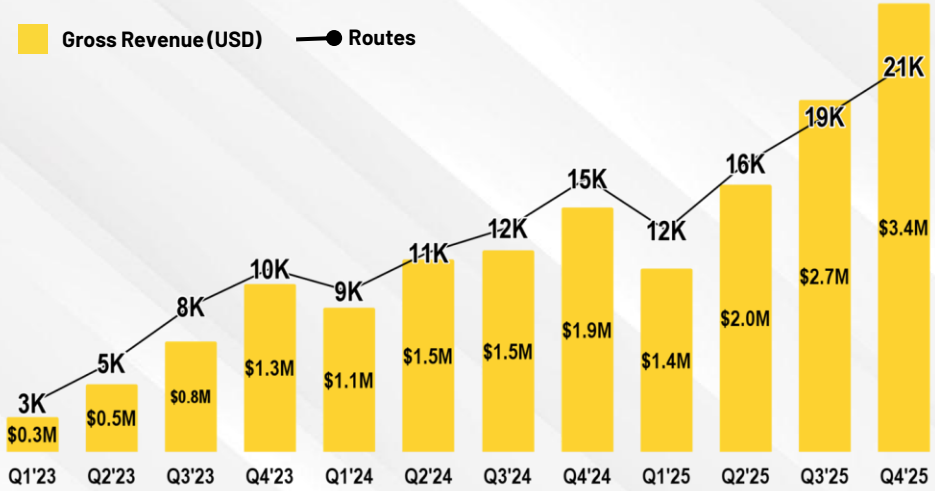
Key Differentiators		iMile, LALAMOVE, liftit, Quick, chazki, carryt, 99minutos.com
Large Trucks > 1T vehicles (20 types)	**Full** *Top 3 in MX*	**Partial** < 1T vehicles (Motorcycles, Cars, SUVs)
Local & Long-Haul First, Middle, & Last-Mile, 24x7 support	**Full** *ONLY solution*	**Local OR Long-Haul** No Service/Support
Product Desktop, Mobile Apps for B&B & Fleets	**Full** *ONLY solution*	**Partial** No Fleet Management

1. **Domain expertise B&B**
2. **First To Market**
3. **Seamless Experience**

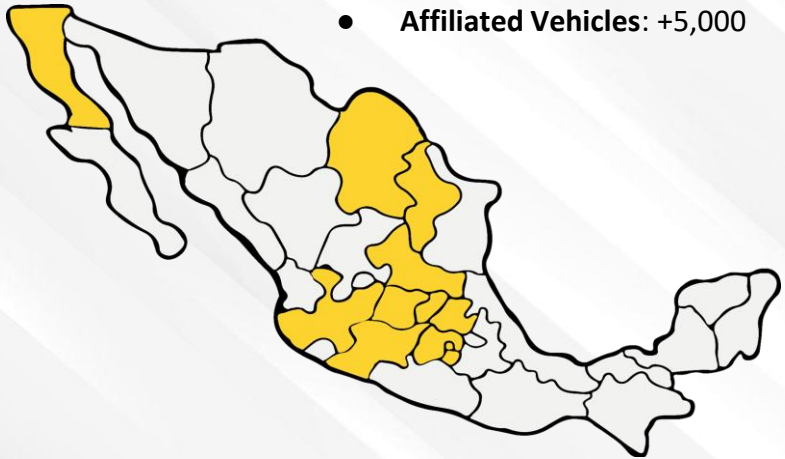
PARTRUNNER

TRACTION

~3X annual growth | **+$1.2MM** MRR | **18 Enterprise** Customers



- **Markets:** 50 cities across Mexico
- **Active Vehicles**: 500
- **Affiliated Vehicles**: +5,000



amazon · mercado libre · Rappi Turbo · elektra · SODIMAC · 99minutos.com · Coppel · Walmart

PARTRUNNER

PRODUCT

10X more efficient vs Traditional Logistics



Quotations



Fleet Affiliations



Qualify & Match



Track & Support

90% Faster

	HUMAN PROCESS	AI - POWERED PROCESS
FLEET ONBOARDING SUPPORT Manual calls & follow ups	4-8 days	2-3 days
ROUTE MATCHING Manual database search	4- 7 days	< 1 day
PRICING Spreadsheet calculations	2 - 3 days	< 1 min
DOCUMENT VERIFICATION Email exchanges & calls	1 - 2 hours	< 30 sec

BUILDING THE FUTURE OF LOGISTIC WITH AI

PARTRUNNER

TEAM

~34 People



Yosh Rozen
Founder, CEO



Tarun Aleti
Co-Founder, CTO



John Hall
Board Member



Fernando Schwartz
Board Member



Yash Shah
Advisor



Brian Peterson
Advisor

Decades of Experience
Logistics & Digital Marketplaces

KARRI INDUSTRIES · CARGAMOS · CEMEX · airbnb · Fintech · BS Broker Services · SinDelantal · Volkswagen · Walmart · kolors · Quick · liftit

CEMEX ventures · BOSTON · MASSCHALLENGE · PARETO · AGUNSA · Grupo Flecha Amarilla · apymsa · scotch capital · grupo hueypoi · Bluebox · EARLY STAGE 100 · 1871 · idea · aws · GOLDEN SECTION · Platzi · 100 PRO · iit STARTUPS

PARTRUNNER

ASK: BRIDGE $2M

We are **Profitable**. Raising to grow **3x** by 2027

SERIES: Bridge

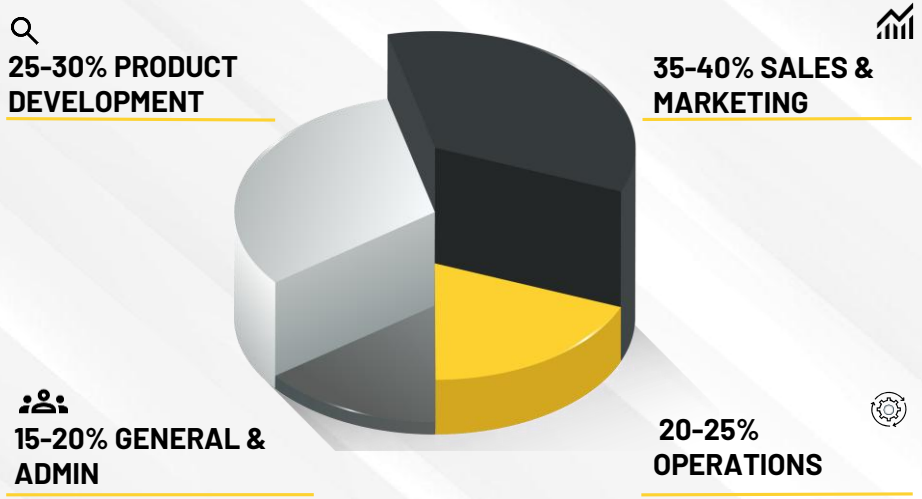
Amount: $2M (FY25)

Lead Investor: Golden Section VC (Previous Investor)

Term Sheet: Signed

Committed: +60%

First Close: Jan 2026



UNIFYING TRUCKING 1 FLEET AT A TIME

Yosh Rozen
Founder & CEO
y.rozen@partrunner.com
(857) 248-2566



PARTRUNNER

B2B TRUCKING MARKETPLACE

FOR THE BIG & BULKY SECTOR >1 TON

