BACUTI

SUSTAINABILITY SOFTWARE FOR ENTERPRISES



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Sustainability transforming manufacturing like Quality did 40+ years ago

Carbon scores showing up in RFPs



Validated by 100+ VoC interviews

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Our carbon management platform

helps manufacturers reduce product carbon footprint (PCF) and become more competitive by using AI on ERP Data



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Today, PCF management is complex



Manual, expensive, and error prone



Regulations and methodologies are complex and changing



Creates commercial and IP leakage risk

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Our solution creates value

Customer Validation

1

Access new customers

"We want to be the most sustainable foundry in the world."

2

Command $$ premium

"We can charge a 20% premium"

3

Reduce Carbon $$

"You will save us a lot of measurement and reporting costs"

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AI SaaS stack to solve customer problems at scale



1. **Immediate Data Collection**
   Minutes vs. Months
2. **Automated Reporting**
   Gen AI Based
3. **Accurate Calculation**
   ML Based; ~~100s of spreadsheets~~
4. **Ideas to Decarbonize**
   Contextual, practical and relevant

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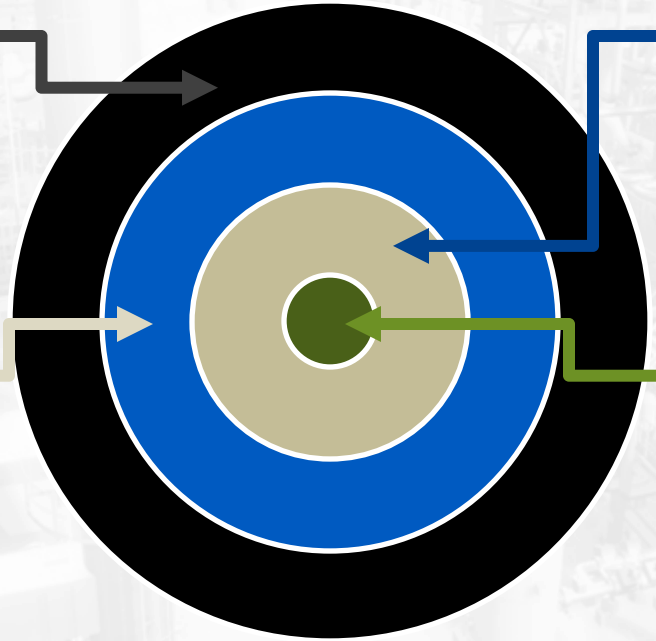
Disrupting a $15B Consulting TAM (CAGR – 23%)

TAM $15B

Disrupting fragmented consulting Industry

SAM $1-2B

Manufacturing Companies



SOM - $400M

16000 named accounts in 4 sectors

BEACHHEAD - $50M

CBAM (2026 Europe Regulation) Impacted exporters

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GtM – Anchors & Networks

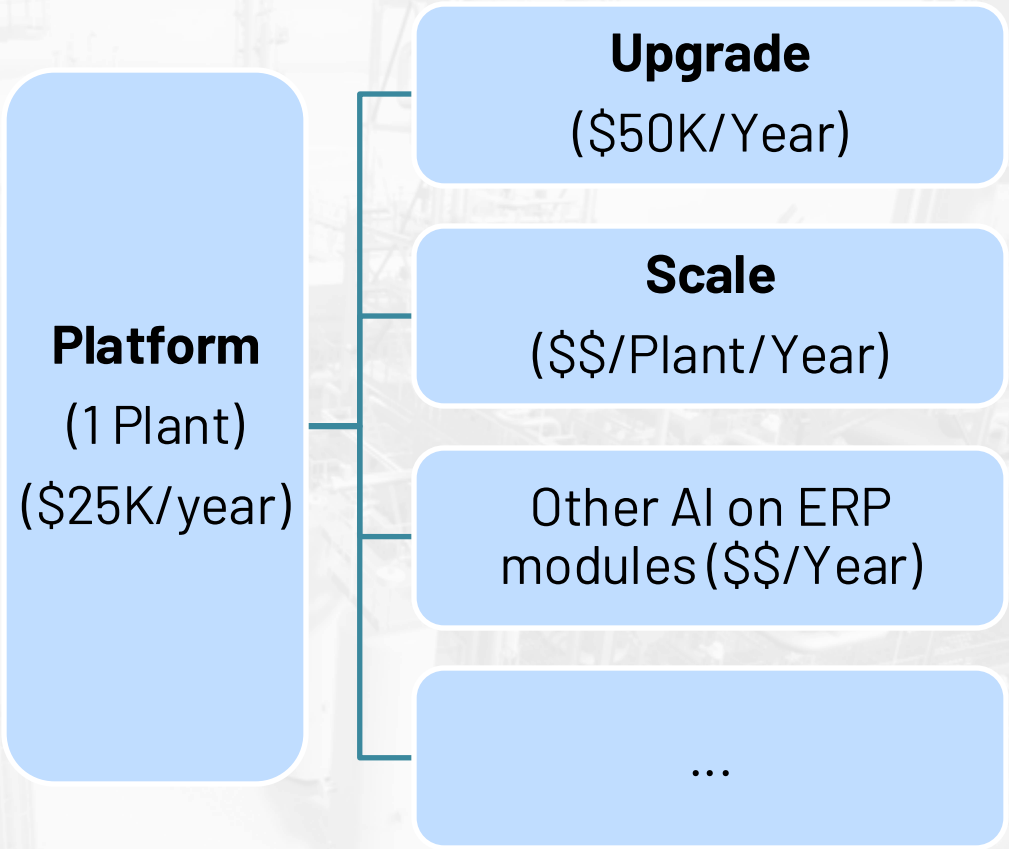
Expand Upstream	Land **Anchor**	Expand Downstream
Network built into product workflow	Consultant (non-sustainability) Partnerships	Network built into product workflow

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Revenue model

...

Not linked to # of products



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Good Customer Momentum

3 Customers

5 Pilots

- **Steel & Fabrication**
- **Steel & Fabrication**
- **Steel & Fabrication**
- Steel & Fabrication
- Steel & Fabrication
- Steel & Fabrication
- Chemicals
- Electronics

15+ discussions including US & Europe

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Strong Team

Rajesh

Dell, Cisco, McKinsey,
HP MIT, Syracuse, IITM
30+ years experience

Biju

Equinix, McKinsey,
Oracle, UCB, UIUC, IITM
30+ years experience



5 Engineers

Zuora, BroadSoft,
Yahoo, HP, Cisco
, 70+ years experience

Europe Sales

Identified Sales Head
and GtM partners in
Europe

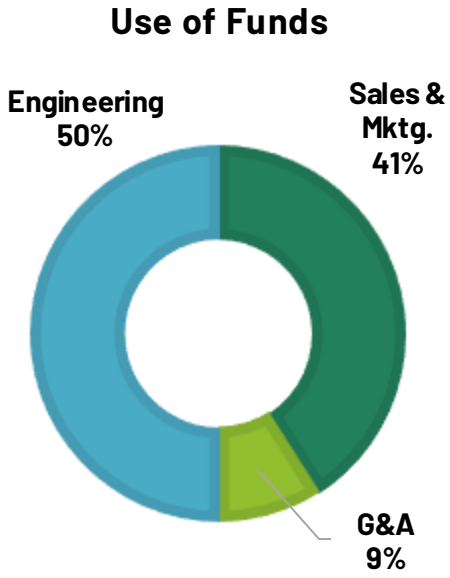
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Raising $1M

- Looking for a partner who believes
- Targeting 25-35 logos & $850K ARR





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