AI POWERED, AGENTIC AI

Revolutionizing Construction Material Management



Ashfaq Rasheed, Founder and CEO
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AECInspire

TEAM: EXPERTS BEHIND AECINSPIRE

Tech Savvy + Deep Construction Experience

FOUNDING TEAM



Ashfaq Rasheed

CEO | FOUNDER

Serial entrepreneur with 30+ yrs. construction & enterprise SaaS exp.

SANVEO. N ORACLE



Abhishek Kumar

TECHNOLOGY | CO-FOUNDER

18+ yrs. of product dev expertise with deep construction experience.

SANVEO. P



Adam Ketterer

SALES | CO-FOUNDER

Sales exec with multiple decades of experience. 3rd gen contractor.

GraybaR EMERSON.



Mike Quella

CUSTOMER SUCCESS | ASSOC. DIR.

15+ yrs. in construction & SaaS. BIM, VDC & prefab expert.

FTI

ADVISORS



Phil Carpenter
Fractional CMO, 25+ years exp. Planera, Alice, Harvard, Stanford.



Vinay Subramanian
Marketplace expert, Venture Advisor, Flipkart, IIT, MIT, Wharton.



Yash Hemaraj
General Partner, BGV Arka Venture, Kellogg.

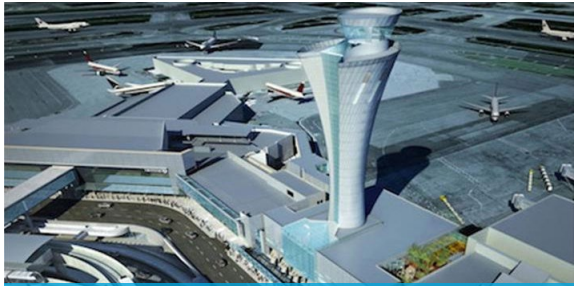


Justin Saeheng
Construction tech expert, Product, GTM expert, Uber, Kellogg, Berkeley.

EXPERIENCE AND PORTFOLIO

Founding Team with Decades of Industry Experience









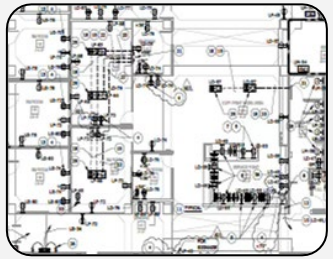


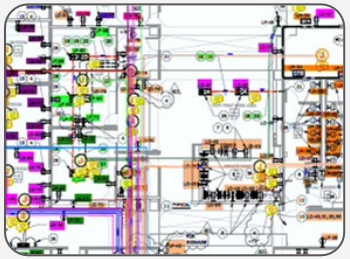


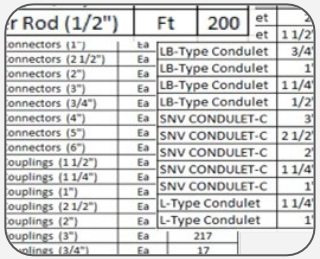
15+ HOSPITALS | 20+ DATA CENTERS | 7 AIRPORTS | HQ CAMPUSES: APPLE AND GOOGLE | 49ER's AND SOFI STADIUM

CURRENT STATE

How the Construction Material Process Works Today







r Rod (1/2")	Ft	200	et	
onnectors (1")	Ea		et	1 1/2"
onnectors (2 1/2")	Ea	LB-Type Condulet		3/4"
onnectors (2")	Ea	LB-Type Condulet		1"
onnectors (3")	Ea	LB-Type Condulet		1 1/4"
onnectors (3/4")	Ea	LB-Type Condulet		1/2"
onnectors (4")	Ea	SNV CONDULET-C		3"
onnectors (5")	Ea	SNV CONDULET-C		2 1/2"
onnectors (6")	Ea	SNV CONDULET-C		2"
ouplings (1 1/2")	Ea	SNV CONDULET-C		1 1/4"
ouplings (1 1/4")	Ea	SNV CONDULET-C		1"
ouplings (1")	Ea	L-Type Condulet		1 1/4"
ouplings (2 1/2")	Ea	L-Type Condulet		1"
ouplings (2")	Ea			
ouplings (3")	Ea	217		
olings (3/4")	Ea	17		



Step 1

Drawings Lack Material Information

Contractors receive drawings without material breakdown

Step 2

Manually Count Required Materials

They manually tag every material item in the drawing

Step 3

Manual Entry of Thousands of Items

Each item is counted, by type, entered into an order

Step 4

Reactive Procurement on Disjointed Systems

Managed in disjointed systems, manual and error-prone

THE INDUSTRY'S SILENT CRISIS

Construction Material Chaos is Costing Billions



SOLUTION: AECInspire

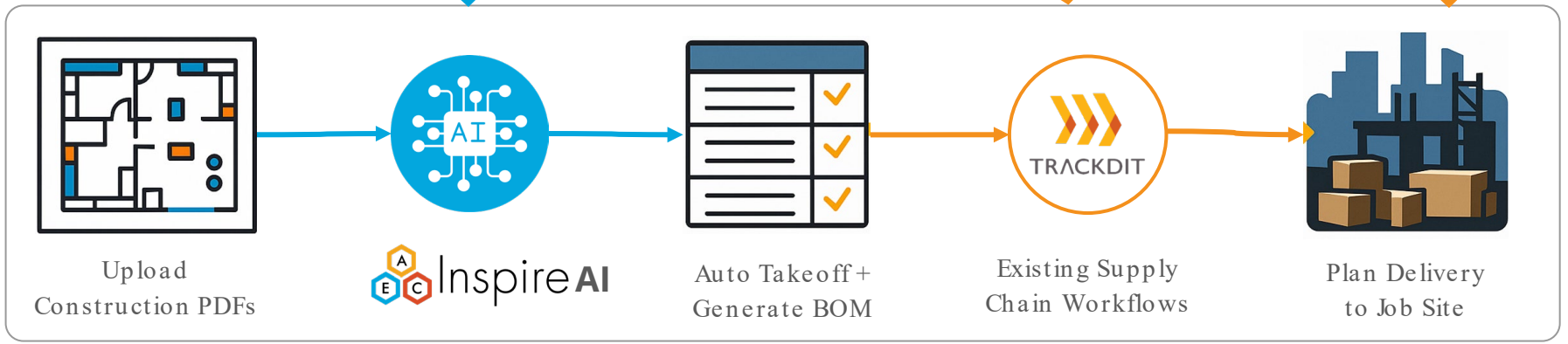
Our Patented Platform Makes Material Management Easier Than Ever Before

10X FASTER, COLLABORATIVE, UNIFIED DATA PLATFORM

Automates material takeoffs, procurement, and prefab workflows.

Easily integrates with existing workflows and tracks with TrackdIT.

Unified platform eliminates errors, waste, inefficiencies.



Upload Construction PDFs

Inspire AI

Auto Takeoff + Generate BOM

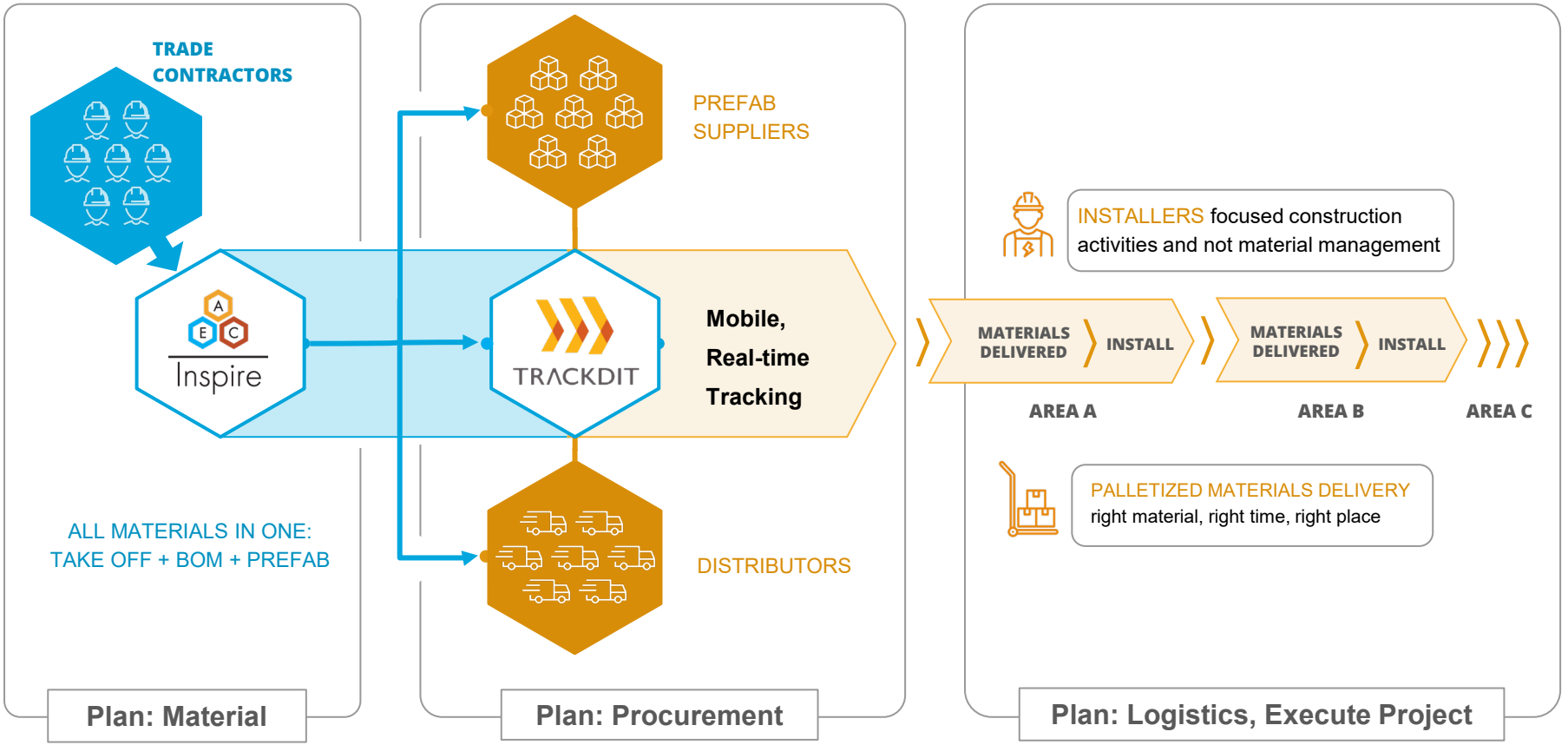
Existing Supply Chain Workflows

Plan Delivery to Job Site

Inspire

FULLY INTEGRATED END-TO-END

Best in Class Material Planning and Management Platform



THE IMPACT

Exponential Productivity Gains

AECINSPIRE RESULTS:

With a rapidly shrinking workforce, our solution helps find significant productivity gains that industry needs:

Yesterday's Reality	Today's Productivity	Near Future: Exponential
1X	10X	20X
1 Electrician **1 Project**	1 Electrician + AECInspire AI **10 Projects**	1 Electrician + AECInspire **Agentic 20 Projects**

"For a 180-apartment unit project, we were able to generate BOM for 5900 wall openings with a total of 24,000 wall units ***within hours...***

... a process that previously ***would have taken weeks.****"*

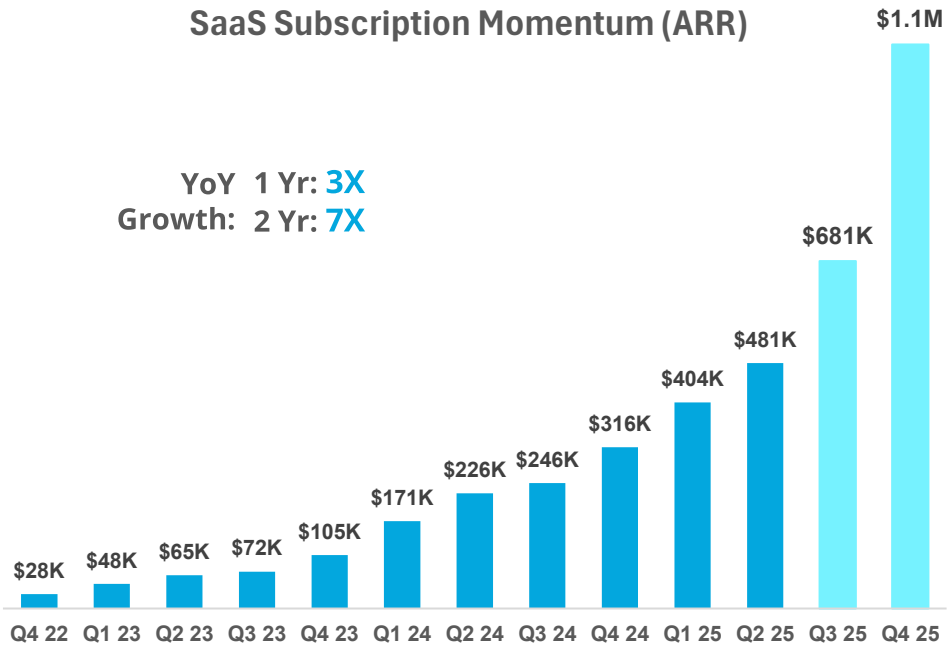


Ryan Hubert
Dir. of Fabrication
Kelso Burnett

AECInspire

TRACTION: PROOF IT'S WORKING

Surging Momentum: Revenue and Stats



INDUSTRY TOPPING STATS:

NRR: **105%**

Logos: **65+**

Users: **300+**



Inspire

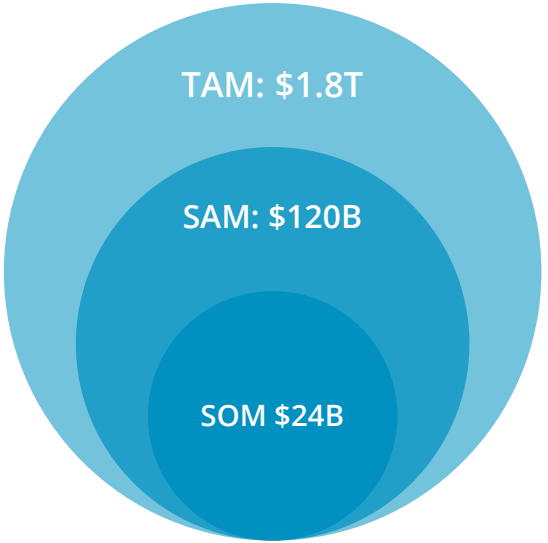
MARKET OPPORTUNITY AND REVENUE STREAMS

$1.8T+ Market Waiting to Be Transformed

MULTIPLE REVENUE STREAMS		
	SaaS Subscriptions License per year: **$3,499**	**Marketplace Trxn Fee** **6-10%** per transaction

EST. REVENUE PER CUSTOMER		
	SaaS: $25K + Marketplace: $50K	$75K

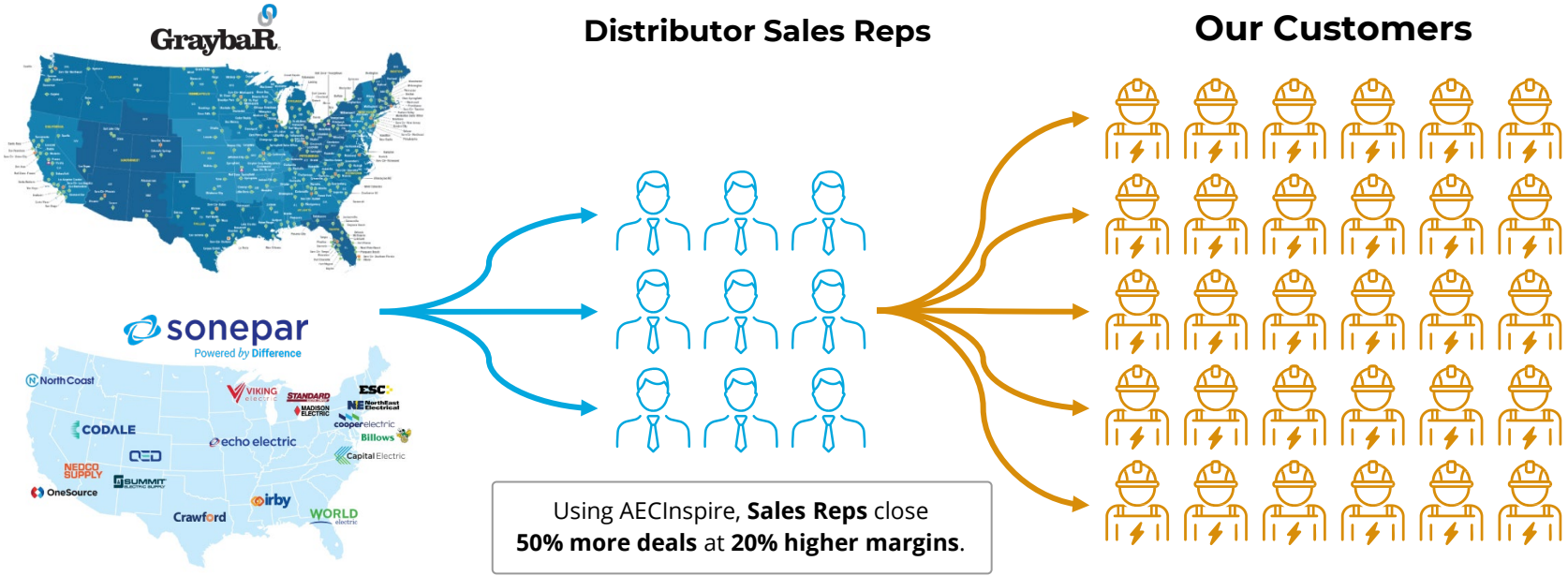
TAM	(GLOBAL) DESIGNERS + OWNERS + CONTRACTORS + SUPPLIERS	24m (Number of Global Firms)	$1.8T
SAM	(US) DESIGNERS + OWNERS + CONTRACTORS + SUPPLIERS	1.6m (Total Num of US Construction FIrms)	$120B
SOM	(US) MEDIUM TO LARGE **NONRESIDENTIAL** CONTRACTORS	320k	$24B
STARTING GTM:	(US) MEDIUM TO LARGE **ELECTRICAL** CONTRACTORS	28k	$2.1B



FLYWHEEL EFFECT - HOW WE SCALE FAST

Over 600 Sales Rep Distributors Doing Introductions

Exclusive agreements with **Graybar and Sonepar**, the nation's two largest distributors **covering 85% of the country**, are activating their **4,500+ sales reps**, who are **introducing AECInspire** to thousands of contractors nationwide.

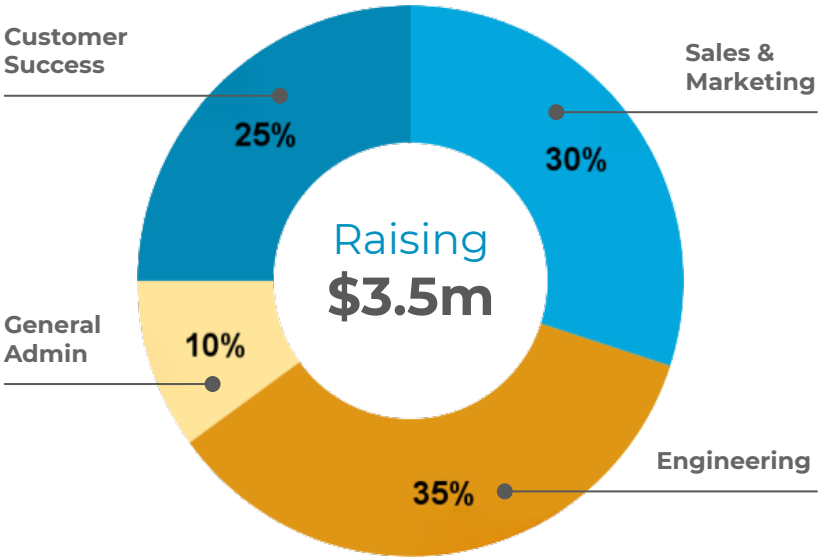


AEC Inspire

FUNDRAISING - SEED ROUND

Let's Transform the Construction Industry Together

ASK & USE OF FUNDS



18-MO. POST FUNDING MILESTONES

$3.2M Projected Revenue

Q4 26 Series A Funding

PREVIOUS ROUND DETAILS

PRE-SEED AMOUNT RAISED: $2.6M

Participation from:

1. Customers and partners
2. 4 VC firms
3. On SAFE

Inspire