COLLABORATIVE AI MEDIATED TRAVEL MARKETPLACE

TAKES TWO TO TANGO



JOOPITERX

https://joopiterx.com

LEISURE TRAVEL: AN EXCITING MARKET

CAGR: 22.6%

TAM: $4T GLOBAL

SAM: $1.8T US & EU



ROCKETSHIP OPPORTUNITY

SEED
100K BOOKING NIGHTS
$5M INVESTMENT
$1M+ REVENUES

UNICORN
6M NIGHTS
$60M+ INVESTMENTS
$80M+ REVENUES

Y1 — Y2 — Y3 — Y5

SERIES A
~1M NIGHTS
$10M INVESTMENT
$10M+ REVENUES

DECACORN
60M ANNUAL NIGHTS
$800M+ REVENUES

VENTURE TEAM FIT



ADVISORS



EVANGELIST, GLOBAL THOUGHT LEADER



R&D, ENGG LEADERSHIP

PERSISTENT TRAVELER PAIN POINTS

COMPLEXITY

HOP-N-SHOP

Avg 43 hops

COST

LOSE-AS-YOU-BUY

15-35% opaque markups

CUSTOMIZATION

TAKE-IT-OR-LEAVE-IT

Fixed prices & packages



YOUR PERSONAL AI AGENT ENGAGES WITH PROVIDERS' AI REPRESENTATIVES TO MAKE DIRECT DEALS

ONE -STOP CONVENIENCE

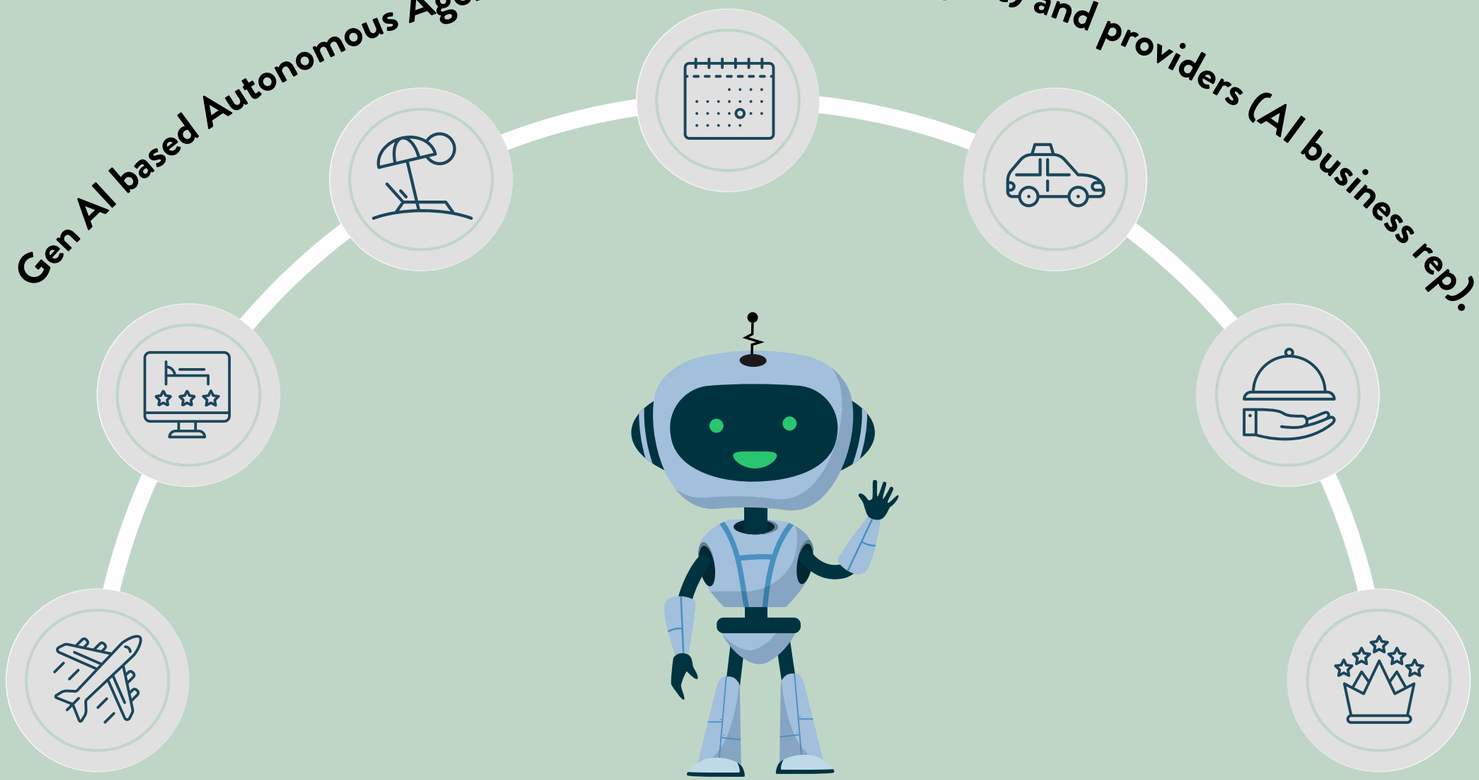
Power of LLM to understand entire trip needs

BEST POSSIBLE PRICE UNLOCKED

Dynamic Private Pricing with no middleman

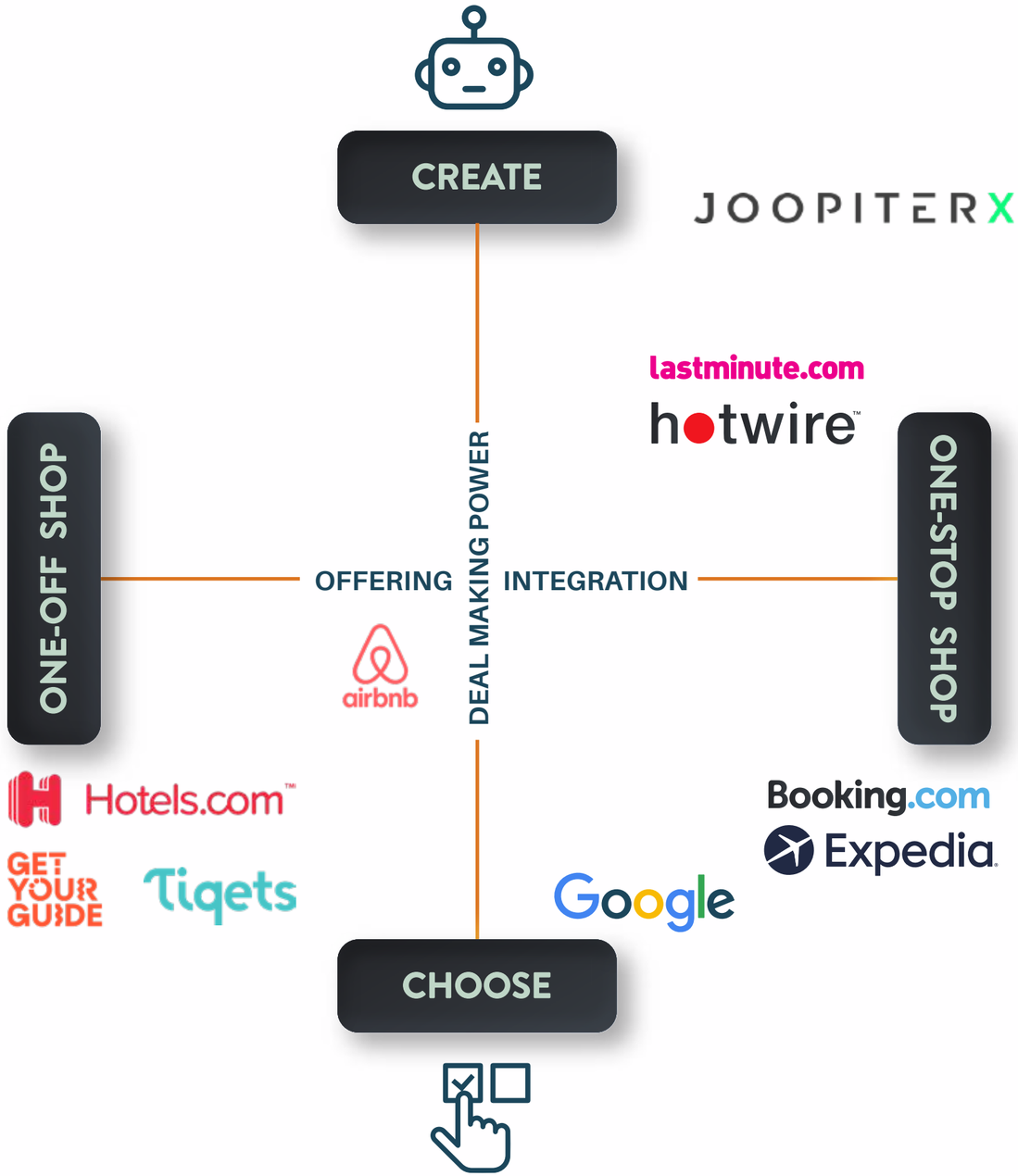
HYPER-PERSONALISED PACKAGES

Interactive Customization with 1:1 Deal Making



COMPETITIVE LANDSCAPE

- Convenience of a travel GPT with complete trip discovery/booking experience
- Control of co-pilots at the buyer and seller end creates a win-win deal



LTV over three years

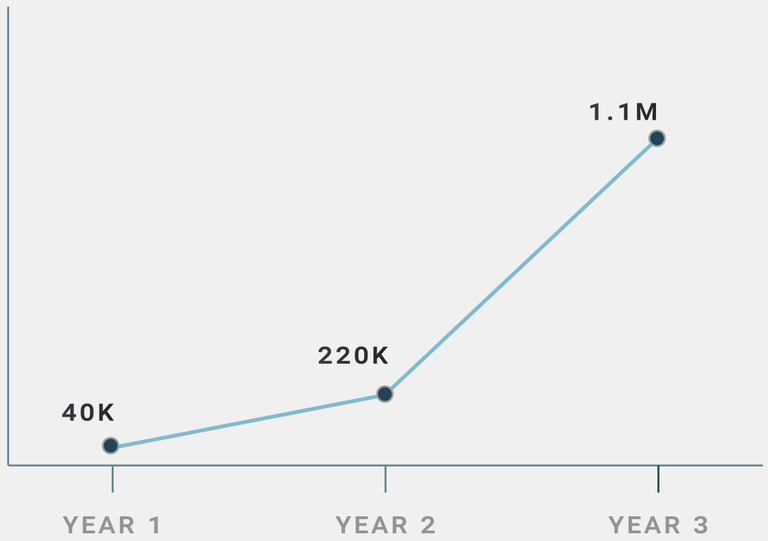
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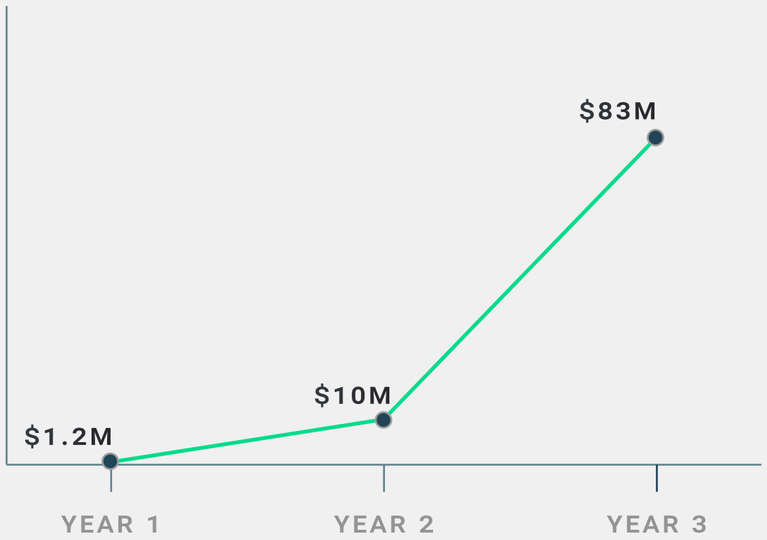
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BUSINESS MODEL

USER GROWTH



REVENUE GROWTH



BUSINESS MODEL

REVENUE STREAMS

- COMMISSION
- PAID COUPONS
- AFFILIATE FEES
- FACILITATION FEES

NET PROFIT



MEET THE TEAM



KUMAR, CEO

AI papers at IIT/Google. Invented medical device "hospital in a box”. Global Innovation Award winner for telecom products.



ALEX, CMO

As Global Marketing Director, fuelled Airbnb hyper growth. Founded marketing consultancy for valley decacorns(Pinterest, Uber)



DAN, CTO

Lead Agoda backend. Serial CTO with EU firms. 25+ years of distributed systems expertise building massively scalable systems.



MICAEL, AI HEAD

Founded & sold travel pricing AI company. 15+ years of ML experience. PhD in Maths game theory.



PLATFORM TEAM

Team of Erlang/Scala engg. Data crawl partner. Exceptional AI advisors

THANK YOU

We are paving the way for the future of collaborative AI marketplaces and positioned at the forefront of a transformative shift in commerce. Your involvement will be instrumental in shaping this exciting future.

JOOPITERX

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