



Presented By



Inventor & Founder

Kumar Sundaresan, B.Tech (IIT-Madras), M.S. (USC)

DoorBox Corporation

Website : <https://www.doorbox.ai/>



Package Theft - Massive Unsolved Problem With E-Commerce Growth



1.7 Million Packages
Are Lost Or Stolen Everyday In USA



128+ Million Households
Do Not Have Secure Delivery Solution



\$9 Billion/Year
Amazon's Annual Package Theft Losses
in USA

DoorBox.ai – Patented Benefits



Configurable, Adjustable
Lock Assembly.



Alarm – Enabled Steel Cable
Anchors To Stationary Object



USA (3)



JAPAN



CANADA



GERMANY



UK



INDIA



CHINA



HONG KONG



FRANCE



NETHERLANDS

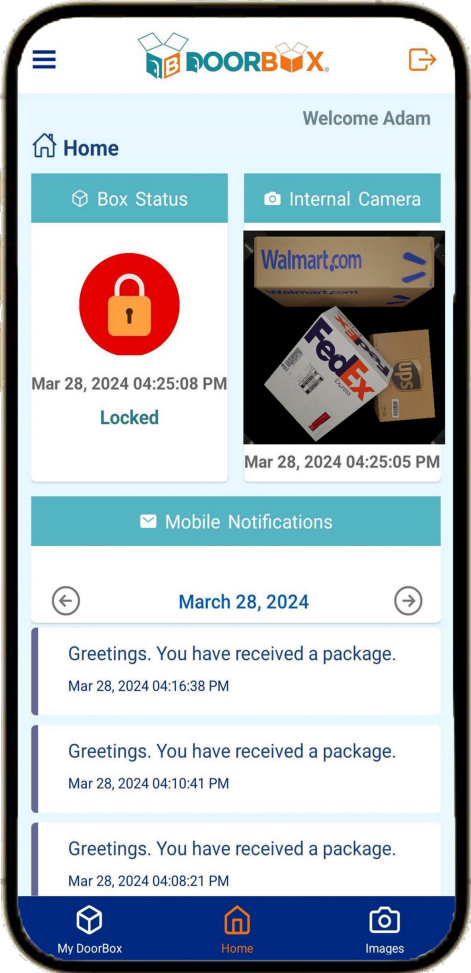
12 Granted Utility Patents In 10
Countries. 2 More Pending US Patents

- ✓ Physically Tethered Via Alarm-Enabled Steel Cable
- ✓ Automated Locking & Unlocking
- ✓ Twin Cameras & Motion Sensors

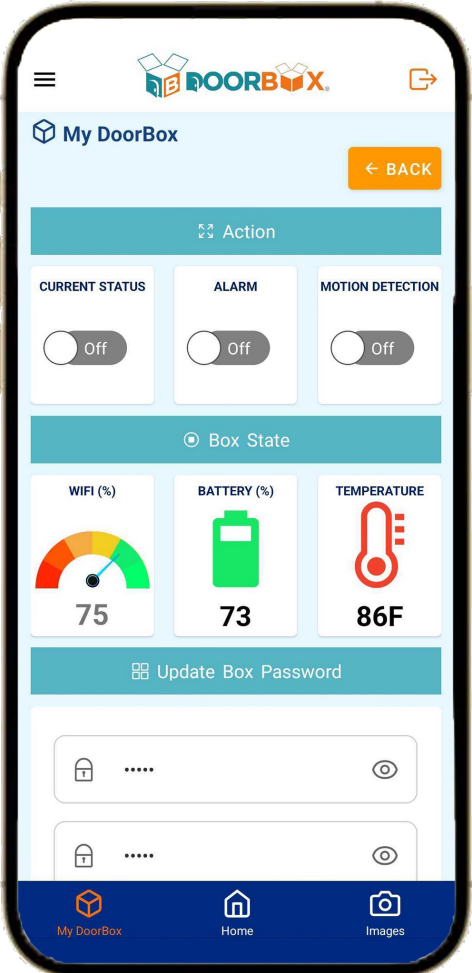
Fully Automated Mobile App & Interactive Dashboard of DoorBox.ai



Mobile App of Smart DoorBox



Home Screen



My DoorBox

DOORBOX TEAM

HOME

CUSTOMERS

DELIVERY PHOTOS

MOBILE NOTIFICATIONS

SUPPORT

TEST

Home

Delivery Confirmation With Image Proof

WHERE DELIVERED & WHAT GOT DELIVERED

WHO DELIVERED

WHO PICKED IT UP

Mar 28, 2024 4:25:08 PM

Mar 28, 2024 5:36:55 PM

Customer Name – Adam

3984 Washington Blvd
Fremont, CA 94538

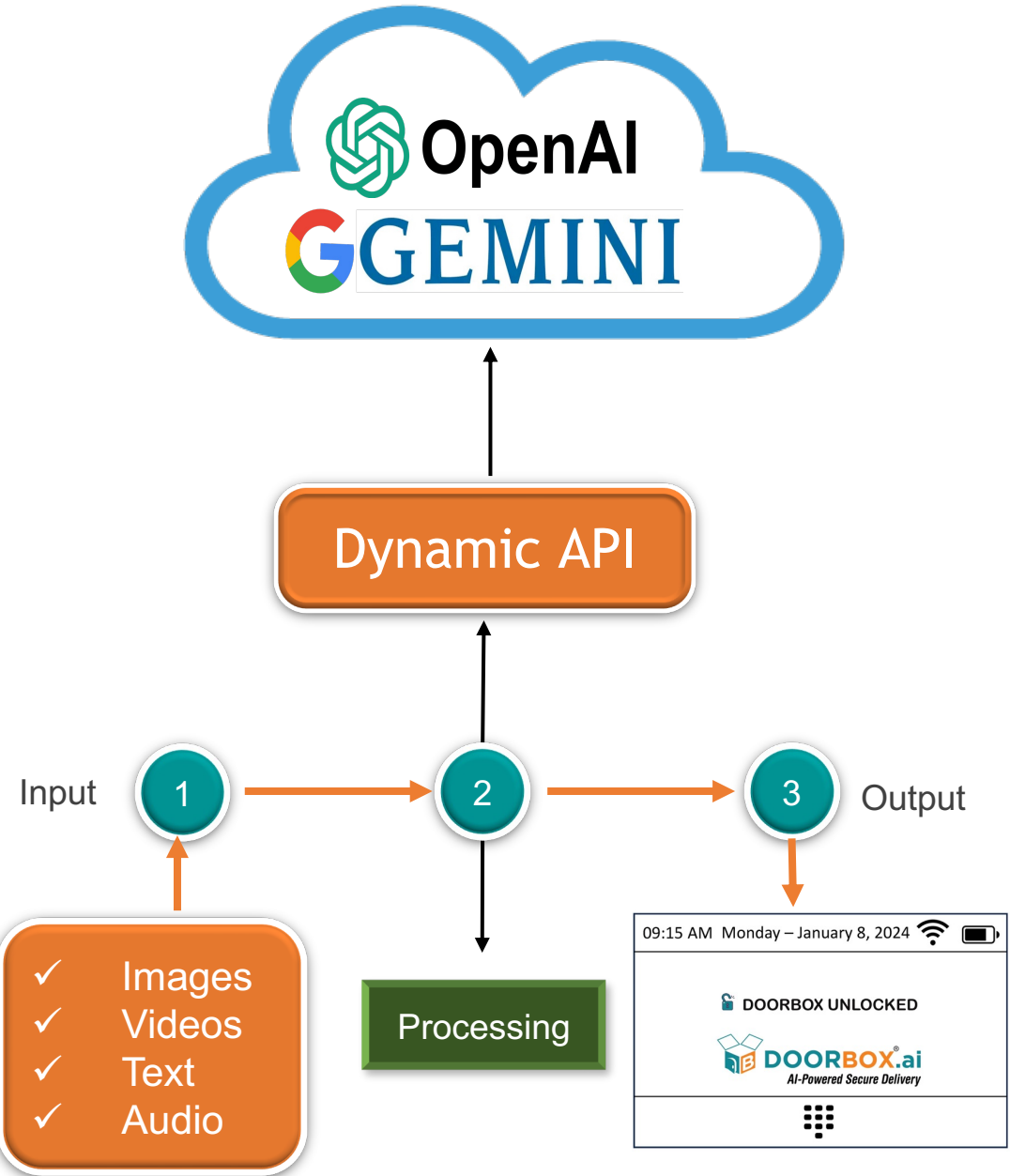
(510) 226-7690

✓ Visual Proof of Online Deliveries

✓ Timestamped Delivery and Pickup Images

✓ Essential Customer Details Displayed

Dynamic API & GPS integrated 2nd Delivery Scenario

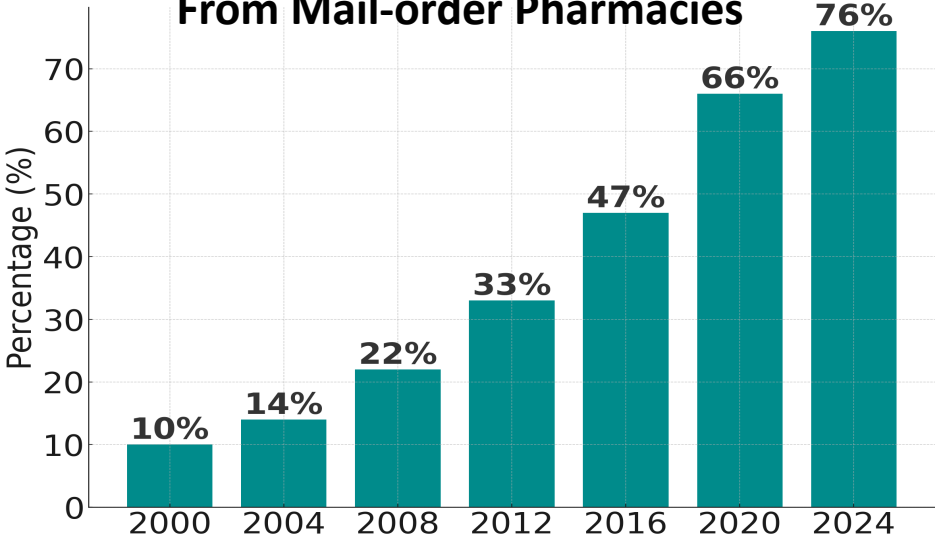


Delivery With GPS integrated Generative AI

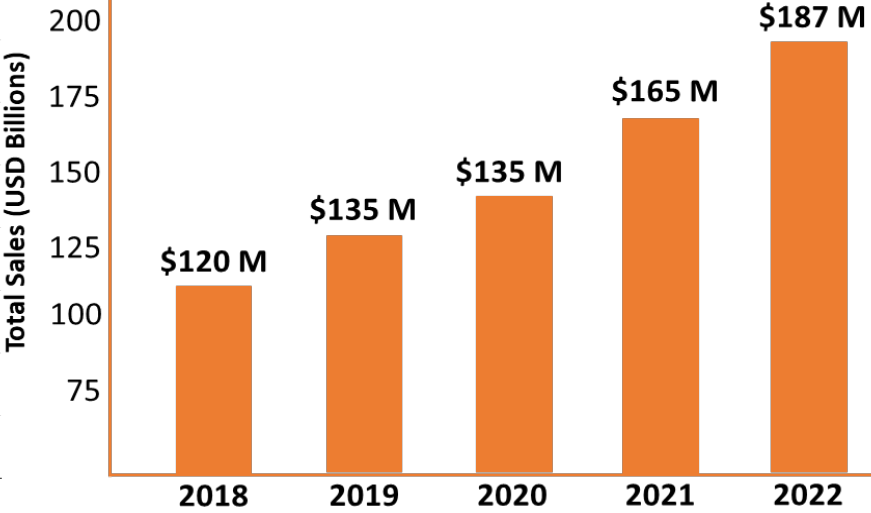


Revolutionizing Online Pharma Sales: Go To Market Strategy

76% Of Americans Receive Medication From Mail-order Pharmacies



50% Growth: Mail Order Revenue Increase Over the Last 4 Years



DoorBox.ai Journey In Mail-order Pharma



Revolutionizing Mail-Order Pharma with Cutting-Edge AI Solutions



Secure Delivery Guaranteed

Good evening-

I would like the opportunity to discuss your product, I feel like this product could help my organization and business model immensely. Can we schedule a time to discuss this over the phone?

Jesse Magana
Director of Supply Chain
Jesse.Magana@Aleracare.com



We are currently engaged in discussions with Health Direct Pharma Services (HDPS) to secure a purchase order worth \$3 million for the Smart DoorBox.

G Gary Nipper <Gary.Nipper@hdxservices.com>
to Danielle, me, Manager96 ▾

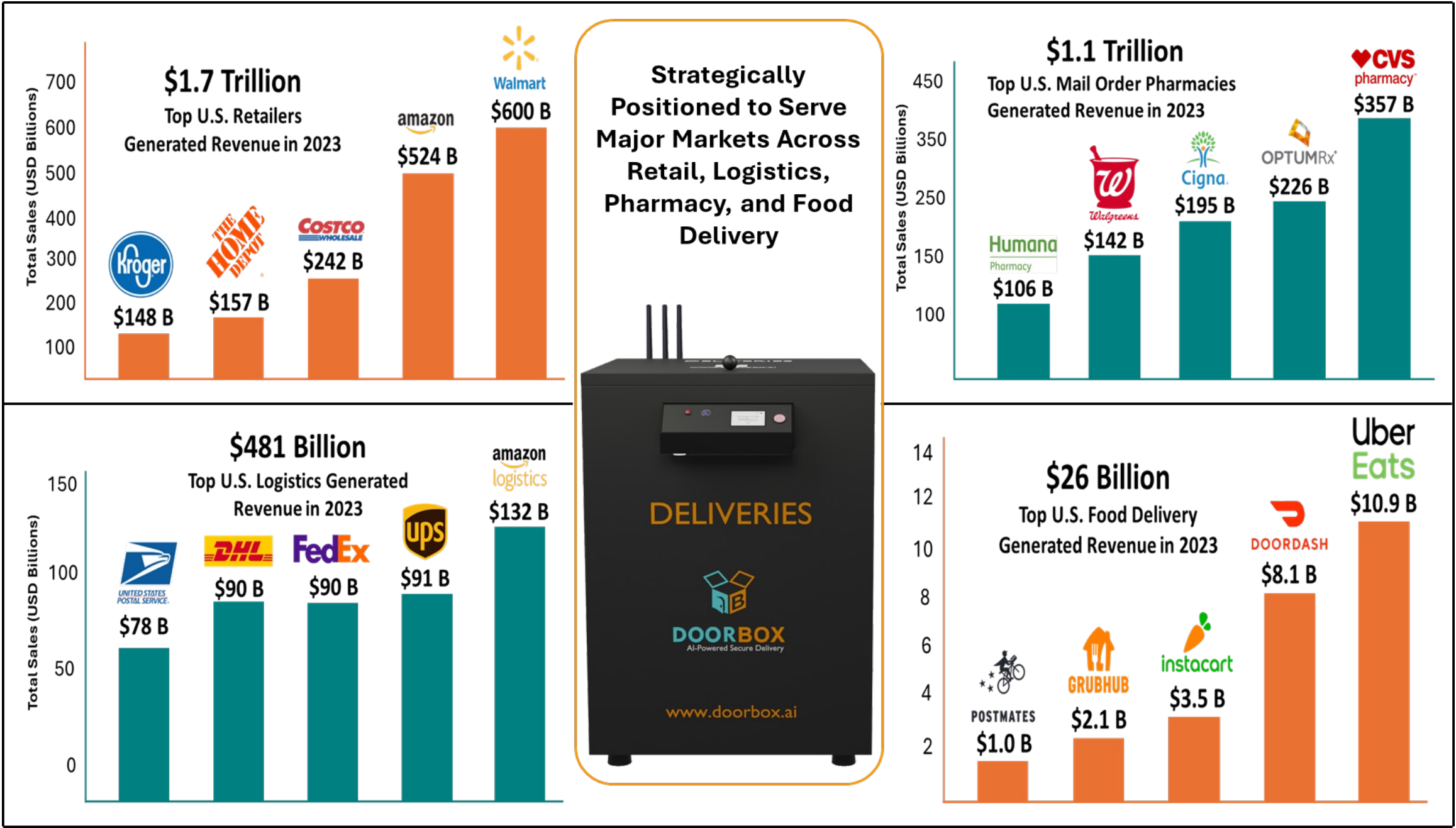
This looks fantastic!

Thanks,

Gary Nipper
Director of Sales / Employee Owner
garynipper@hdxservices.com
Mobile: 204-222-0862
Direct: 204-222-2206
Toll Free: 800-200-HEMIS



Strategic Sales Partners (B2B & B2B2C)



Subscription Options & Pricing Strategy

Features	RESIDENTIAL PLAN		ENTERPRISE PLAN
	COUPON-BASED	REGULAR PLAN	
	\$4.99/month	\$19.99/month	
1. Secured Deliveries Count	Unlimited	Unlimited	Unlimited
2. Users Can Access Mobile App	5 Users	5 Users	50+ Users
3. Internal Camera Shows Received Packages	✓	✓	✓
4. External Camera Shows Delivery Person	✓	✓	✓
5. Auto-Lock Post-Delivery	✓	✓	✓
6. Motion Sensor & Instant Notifications	✓	✓	✓
7. Real-Time Wi-Fi, Battery, & Temperature	✓	✓	✓
8. On-Demand Status Updates	✓	✓	✓
9. Anti-Tamper Tethering & Loud Alarm	✓	✓	✓
10. Utilizing Customer Purchase Data	✓	✗	✗
11. Savings With Personalized Coupons	✓	✗	✗
12. Priority Email & Chat Support	✓	✓	✓
13. Voice Support	✗	✗	✓
14. Dedicated Web Portal	✗	✗	✓
15. Multi-DoorBox Management	✗	✗	✓
16. Centralized Data Control	✗	✗	✓
17. Real-Time GPS via Web Portal	✗	✗	✓
18. Image & Video History up to	3 Days	3 Days	90 Days



✓ Refundable Security Deposit – \$ 299 Per DoorBox. For cancellations made within 12 months, a \$99 shipping, handling and restocking fee will be charged.

✓ ***NOTE:** Enjoy Incredible Savings with Our Coupon-Based Plan: Receive Exclusive Discounts Based on Your Purchases!

AI Shopping Engine: Auto-Sourcing Coupons from DoorBox Purchase Analytics

1

AI Shopping Engine

2

DoorBox Internal Images

3

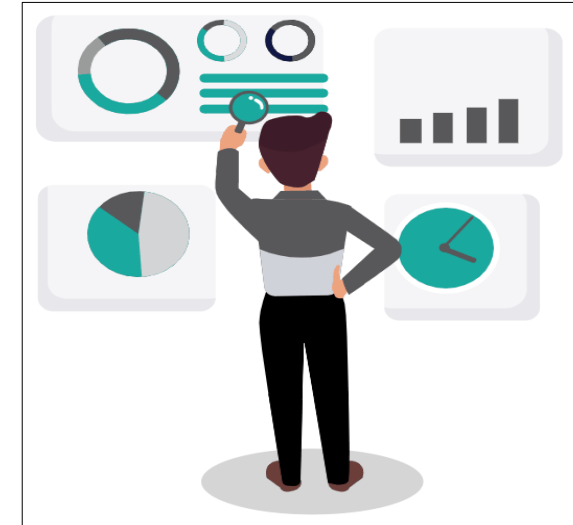
Order Confirmation
Emails From Vendors

4

DoorBox Captures
Customer Purchases



amazon auto-confirm@amazon.com
Walmart help@walmart.com
COSTCO WHOLESALE orders@order.costco.com
TARGET order@target.com
PETCO orderconfirmation@petco.com
chewy no-reply@chewy.com



5

Data-Driven Coupon Insights

Groceries

Pet Supplies

Baby Products

Brands

Coupon Products



Brands

Coupon Products



Brands

Coupon Products



DoorBox.ai Subscription Revenue



WORLD MARKET

DoorBox is Patented In 10 Countries.

USA MARKET

- Total US Household = 130 Million (2023).
- Total Amazon Prime Members In USA = 167 Million (2023)

Residential Plan

Coupon Based

Regular

Enterprise Plan

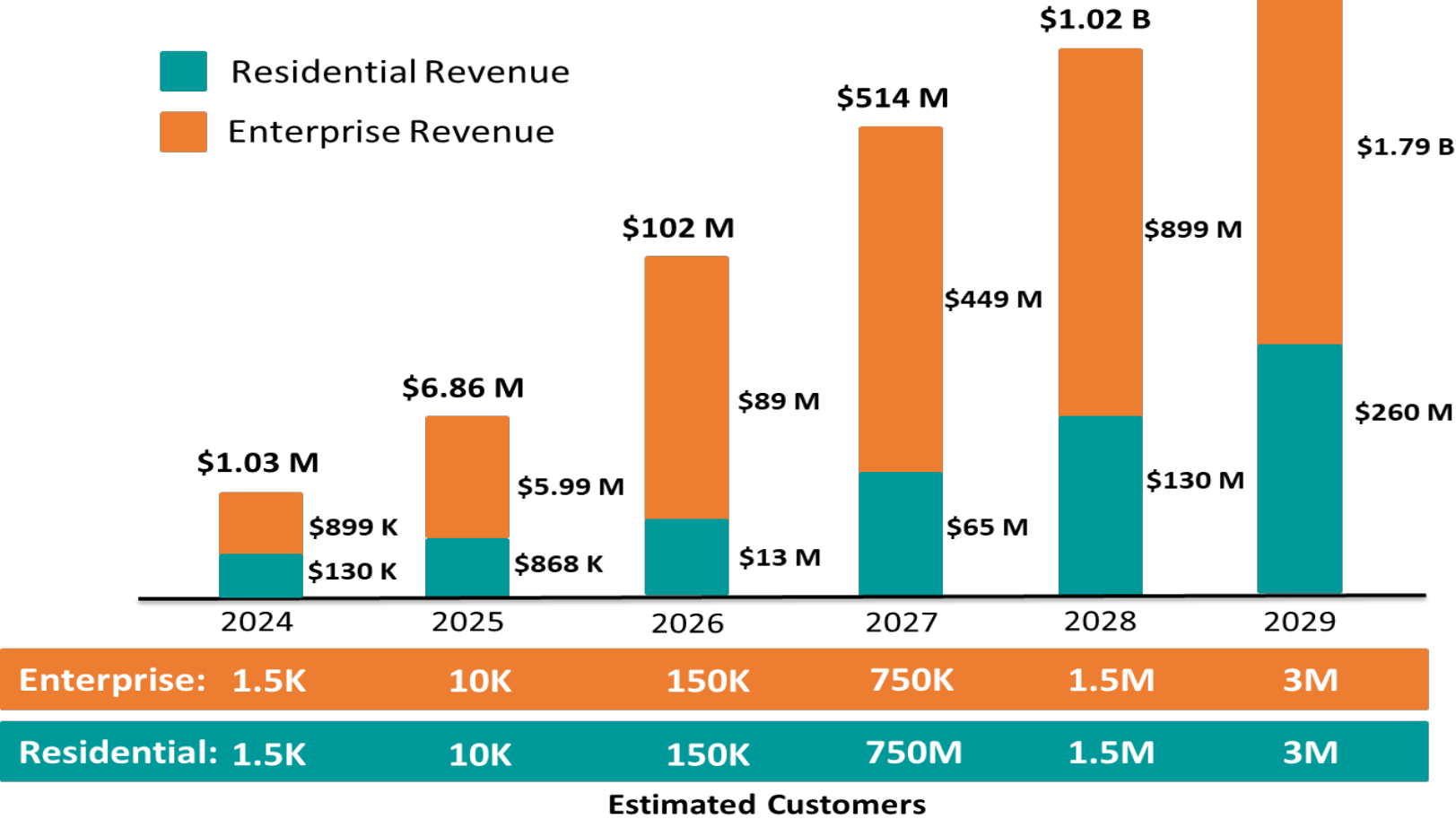


\$4.99

\$19.99

\$49.99

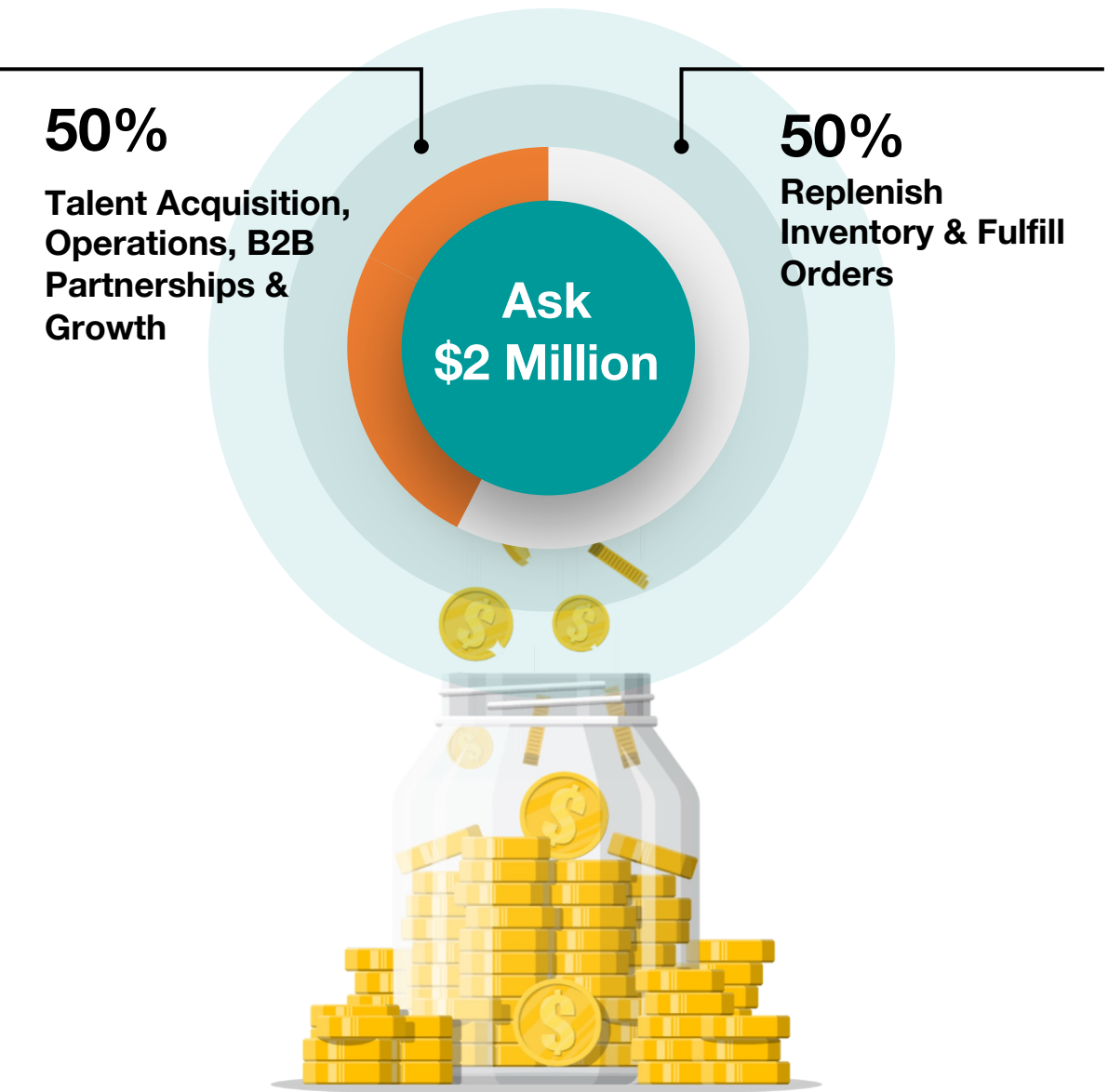
Projected \$2+ B Revenue with 6M Customers in 5 Years Just 3.6% of U.S. Amazon Prime Members



- Refundable Security Deposit – \$299 Per DoorBox. For cancellations made within 12 months, a \$99 shipping, handling and restocking fee will be charged.
- In the chart, we projected that 85% of customers will choose the coupon-based plan for personalized coupons, with the remaining 15% opting for the regular plan.
- For the enterprise plan, we project revenue based on a \$49.99 per DoorBox pricing model, as shown in the chart above.
- Total landed cost of Smart DoorBox in the USA: \$92.

Seeking Funds For Rapid Growth

❑ Need A Lead Investor For This Round



Raised \$780K From Our Angel Investors



Bala Parthasarathy
Chairman & Co-Founder, Freo



Brian Mac Mahon
Founder & CEO, Expert Dojo



Kalyani Devaraj
Managing Partner
Carex Ventures



Madhukar Govindaraju
CEO, Numly™ Inc



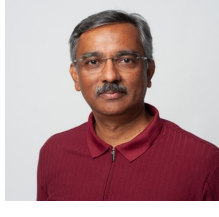
Muckai Girish
CEO, Rockfish Data



Percy Kawas
Director, SVIC
Group Infineon



Sarv Devaraj, PhD
Co-Founder, CarexTech.
Professor of Business,
University of Notre Dame



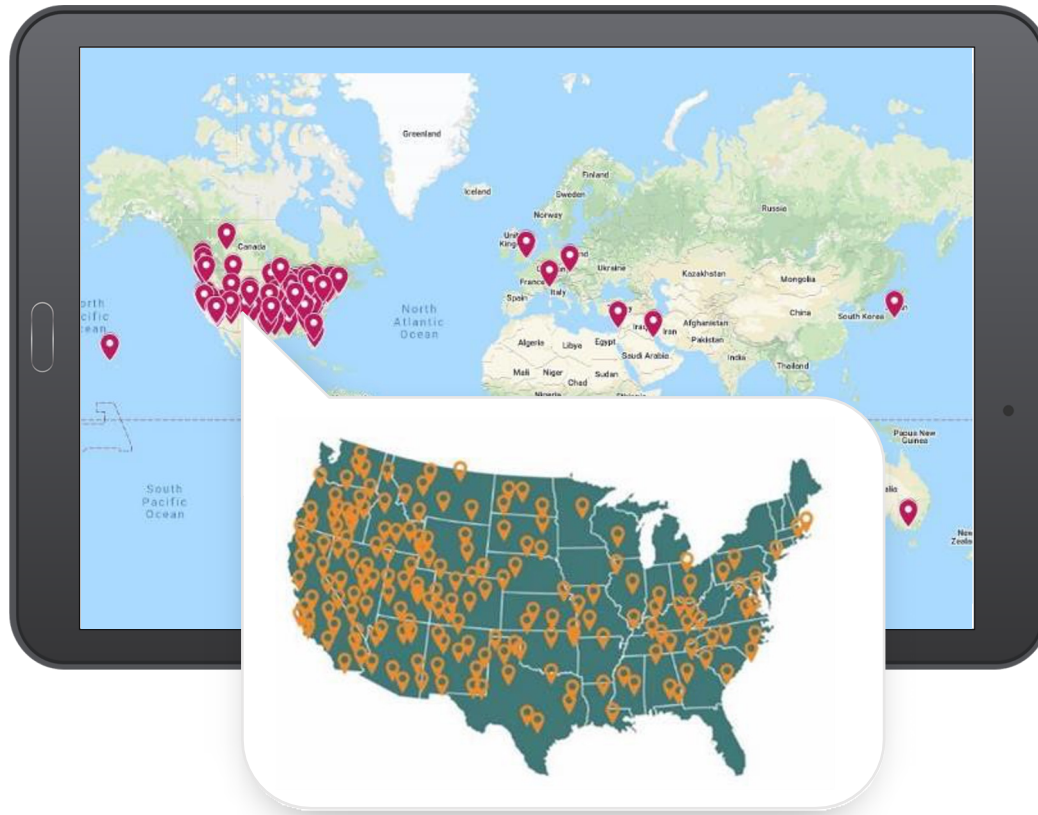
Shivakumar Venkataraman
Vice President
OpenAI



Rajagopalan Srinivasan
Senior Architect,
NVIDIA



Venu Vemula
Vice President
Google



Sales & Revenue

Sold Boxes
2000+

Sold Out
4 Times

Revenue
\$300,000+

Meet Us At Demo Table #6



Golden Opportunity



Don't Miss Out on DoorBox.ai Growth Potential!



Problem
Solving a \$9 Billion Problem



Solution
Revolutionary AI Security Innovation



12 Utility Patents Granted
2 More Pending US Patents



Synergies – Strategic Partnership Will Tap Into A Market Exceeding \$3 Trillion



Milestones
Secured \$780K+ In Angel Funding And Sold 2,000+ Doorbox Units



Huge Returns
High ROI with Subscription Model

Contact



Email - kumar.s@doorbox.ai



Phone - (650) 422-2232 (PDT)



Thank You!